



UPPER MIDWEST DAIRY NEWS

H. Paul Kyburz, Market Administrator

Volume 1, Issue 1

Upper Midwest Marketing Area, Federal Order No. 30

February 2000

Special points of interest:

- January Producer Price Differential -- \$0.43 / cwt.
- January Statistical Uniform Price -- \$10.48 / cwt.



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Redesigned Newsletter

With Federal order reform effective on January 1, 2000, the former Upper Midwest and Chicago Regional Federal milk orders were merged to form the Upper Midwest Marketing Area, Federal Order 30.

As a result, our monthly newsletters have also been merged and redesigned. The result is the "Upper Midwest Dairy

News", of which this is the first issue.

The *Upper Midwest Dairy News* will generally be 8 pages in length and will be a blend of articles and statistics designed to keep you informed of major events in this market and the U.S. dairy industry as a whole. Most of the statistical categories will ap-

pear regularly and will be consistent from month to month.

We anticipate that the *Dairy News* will be mailed by about the 24th day each month to those who request it. In addition, the *Dairy News* will be available on our website at: **WWW.FMMAMPLS.COM** by about the 18th day each month.

USDA Hearing on Class III and IV Prices

The Consolidated Appropriations Act, 2000, requires the Secretary of Agriculture to conduct a formal rulemaking proceeding to reconsider the Class III and Class IV milk pricing formulas included in the final rule for the consolidation and reform of Federal milk orders. The formulas resulting from the required proceeding are to be implemented on January 1, 2001.

Consequently, USDA is requesting that interested parties submit proposals to modify the computation of Class III and Class IV prices adopted in the final rule published in the Federal Register on September 1, 1999 (64 Fed. Reg. 47897-48021) by February 29, 2000. It is anticipated that such a hearing would be held in late April or early May 2000.

The legislation requiring the hearing describes the proceeding as an emergency. It

"USDA is requesting that interested persons submit proposals to modify the computation of Class III and Class IV prices . . ."

should be noted that an emergency rulemaking proceeding omits a recommended decision with the opportunity to file comments thereon. The potential omission of a recommended decision will be an issue that will be considered at the hearing.

In addition to the Class III and Class IV prices adopted in the final rule, the hearing will consider proposals that address changes to any of the factors such as the specifica-

tion of the products whose prices are identified, the yield factors, and the make allowances included in the computation of the component prices.

Two copies of the proposals should be mailed to: Deputy Administrator, Dairy Programs, Agricultural Marketing Service, United States Department of Agriculture, Room 2968, South Building, P.O. Box 96456, Washington, D.C. 20090-6456, by February 29, 2000.

Each proposal should be accompanied by a brief but comprehensive statement on the justification for the proposed changes. The statement will be used in deciding whether the proposals should be considered at the hearing. Those proposing changes to the Class III and Class IV price calculations contained in

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the final rule should plan to support their proposals with data, as well as arguments, at the hearing.

A hearing would be limited to the proposals included in a hearing notice. However, appropriate modifications of the proposals included in the notice also may be considered at the hearing if the modifications would not increase the scope of the hearing.

All known interested persons will be mailed a copy of the hearing notice when one is issued. Anyone who desires to present evidence on proposals set forth in the hearing notice will have an opportunity to do so at the hearing.

Once a hearing notice is issued and until issuance of a final decision, Department employees involved in the decisional process may not discuss the merits of a proceeding on an ex parte basis with any persons having an interest in the proceeding. For this purpose, the market administrator and staff are considered to be involved in the decisional process. Thus, it is suggested that any discussions that you may wish to have with Department personnel regarding hearing proposals be initiated soon. Procedural matters may be discussed at any time.

If you have any questions concerning the filing of the proposals or desire a copy of the final rule for the consolidation and reform of Federal milk orders, please contact this office.

End of the Butterfat Differential

For many years, Federal milk order prices were announced on a hundredweight basis at 3.5% butterfat. A butterfat differential was then used to adjust the hundredweight price of milk from the "standard" test of 3.5% butterfat to a hundredweight price for the milk at the actual test. This conversion was possible since the butterfat differential was the difference in value between a tenth of a pound of butterfat and a tenth of a pound of skim milk.

Beginning in January 2000, Federal order reform implemented a new pricing system in all Federal orders. As a result, the butterfat differential is no longer necessary, since the value of milk is determined by multiplying the pounds of components times the respective component prices.

Handler Obligations

The Upper Midwest Order has a multiple component pricing system (MCP). In calculating a handler's minimum value of milk in each class, the following components are used:

Class I

Pounds of Skim Milk
Pounds of Butterfat

Class II

Pounds of Nonfat Solids
Pounds of Butterfat

Class III

Pounds of Protein
Pounds of Other Solids
Pounds of Butterfat

Class IV

Pounds of Nonfat Solids
Pounds of Butterfat

An adjustment is made to the value of milk in Class II, Class III and Class IV for the somatic cell count (SCC).

The same components are priced in each Federal order that has MCP pricing. In Federal orders that don't have MCP, prices in each class are based on pounds of skim milk and pounds of butterfat.

The value for each of the components and for skim milk is determined using wholesale selling prices for butter, nonfat dry milk, cheese and whey powder. These wholesale commodity prices are converted by formula into a value for the individual component.

Payments to Producers

Payments to producers in the Upper Midwest Order were not changed by Federal order reform. Minimum payments continue to be based on the pounds of protein, other solids and butterfat as well a producer price differential applied to the hundredweight of milk. An adjustment is also made for the SCC of the milk in making payment to producers.

Marketing Service and Administrative Assessment Rates

The Marketing Service deduction rate for the Upper Midwest Marketing Area, Federal Order No. 30 is 7.0 cents per cwt.

The deduction is provided for in §1030.86 of the Federal order. This money is used by the Market Administrator to verify or establish weights, samples and tests of producer milk and provide market information for producers who are not receiving such services from a cooperative association. The Market

Administrator shall perform the services in whole or in part.

In cases where these services are being performed by a cooperative association, handlers make deductions from payments to producers as authorized by the cooperative's membership agreement or marketing contract. This money is paid to the cooperative on or before the 15th day after the end of the month.

The Administrative Assessment rate for

the Upper Midwest Marketing Area, Federal Order No. 30 is 4.0 cents per cwt.

The assessment is provided for in §1030.85 of the Federal order. This assessment represents the handler's pro rata share of the expense of administering the order.

Both the marketing service and administrative assessment rates are effective beginning with milk delivered to handlers during January 2000.

1999 U.S. Milk Production Up 3.4 Percent

1999 Milk Production

In 1999, the annual production of milk for the U.S. was 162.7 billion pounds, 3.4 percent above 1998. This was the third consecutive year of increased milk production and a new record high.

Production per cow in the U.S. averaged 17,771 pounds for 1999, 582 pounds above 1998. The average annual rate of milk production per cow has increased 20 percent since 1990.

The average number of milk cows on farms in the U.S. during 1999 was 9.16 million head, down slightly from 1998.

1999 Milk Production up 2.2 percent in Minnesota, up 1.0 percent in Wisconsin

Milk production in the top 5 states in the U.S. is shown in the table above and the graph to the right.

pounds, up 4.7 percent from production in these same states in January 1999.

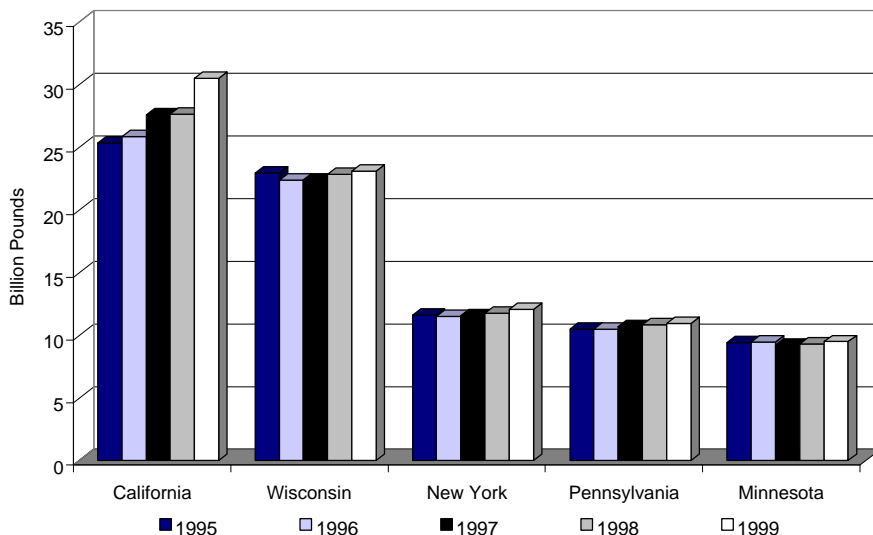
Production per cow in the 20 major states averaged 1,576 pounds for January, 58 pounds above January 1999.

The number of cows on farms in the 20 major states was 7.76 million head, 69,000 head more than January 1999 and 6,000 head more than December 1999.

Milk Production - Top 5 States and U.S.

State	1999 Milk Production	Change from 1998
	Mil. lbs.	Percent
California	30,475	+10.2
Wisconsin	23,071	+ 1.0
New York	12,040	+ 2.5
Pennsylvania	10,931	+ 0.8
Minnesota	9,478	+ 2.2
United States	162,711	+ 3.4

Milk Production - Top 5 States, 1995 - 1999



January Milk Production

Milk production in the 20 major states during January totaled 12.2 billion

Upper Midwest Pool Statistics

Pool Statistics by Zone for January 2000

Producer Milk

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants		Location Adjustment to Producers	Class I Differential to Handlers	
			Pounds	Total		Pounds	Value
Cwt.	Number		Pounds		Value	Pounds	Value
\$1.80	5	47,180,562	8,349,670	55,530,232	\$ 0	44,952,798	\$ 809,150
\$1.75	49	403,853,832	599,524,773	1,003,378,605	501,689	164,036,962	2,870,647
\$1.70	50	307,830,929	944,765,911	1,252,596,840	1,252,597	121,393,632	2,063,692
\$1.65	9	32,215,009	84,953,496	117,168,505	175,753	21,147,746	348,938
Restricted	0	0	3,957,695	3,957,695	6,470	0	0
Total	113	791,080,332	1,641,551,545	2,432,631,877	\$1,936,509	351,531,138	\$6,092,427

Commodity Prices

Month/Year	Weighted Monthly Average NASS Prices *						Weighted Two-Week Average NASS Prices *					
	Blocks	Barrels	Average	Butter	NFDM	Dry Whey	Blocks	Barrels	Average	Butter	NFDM	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
Jan 1999	\$1.7595	\$1.6703	\$1.7225	\$1.4154	\$1.0637	\$0.2137	\$1.8472	\$1.7727	\$1.8198	\$1.4165	\$1.0715	\$0.2213
Feb	1.3010	1.2575	1.2925	1.2984	1.0359	0.1897	1.2992	1.2415	1.2824	1.2957	1.0411	0.1909
Mar	1.3092	1.2749	1.3064	1.3019	1.0169	0.1917	1.3071	1.2748	1.3056	1.3437	1.0180	0.1913
Apr	1.3131	1.2823	1.3126	1.0160	1.0071	0.1845	1.3146	1.2859	1.3154	1.0032	1.0056	0.1842
May	1.2661	1.2123	1.2499	1.0781	1.0069	0.1739	1.2895	1.2222	1.2639	0.9960	1.0055	0.1748
Jun	1.2747	1.2502	1.2786	1.4609	1.0046	0.1711	1.2391	1.2134	1.2422	1.4352	1.0067	0.1717
Jul	1.4702	1.4232	1.4583	1.3793	1.0054	0.1724	1.4673	1.4199	1.4548	1.3705	1.0058	0.1724
Aug	1.7213	1.6822	1.7154	1.3683	1.0089	0.1810	1.6900	1.6522	1.6849	1.4208	1.0087	0.1773
Sep	1.8023	1.6286	1.7084	1.3252	1.0174	0.1892	1.8770	1.7310	1.8008	1.3324	1.0155	0.1872
Oct	1.4388	1.3415	1.3934	1.1273	1.0183	0.1944	1.4851	1.3841	1.4359	1.1439	1.0188	0.1920
Nov	1.2143	1.1713	1.2058	1.0637	1.0168	0.1917	1.2583	1.2188	1.2521	1.0695	1.0184	0.1901
Dec	1.1319	1.1096	1.1371	0.9179	1.0111	0.1892	1.1191	1.1008	1.1268	0.9220	1.0125	0.1870
Jan 2000	1.1417	1.1279	1.1517	0.8820	1.0115	0.1857	1.1652	1.1416	1.1696	0.8768	1.0114	0.1859

Month/Year	Chicago Mercantile Exchange							
	Butter Prices		Cheese Prices		NFDM		Dry Whey	
	Grade AA	40 lb. Block	Barrel	Central	Western	Central	Western	
	<i>Dollars per Pound</i>							
Jan 1999	\$1.4222	\$1.4929	\$1.4217	\$1.0893	\$1.0528	\$0.2026	\$0.2216	
Feb	1.3153	1.3189	1.2847	1.0437	1.0257	0.1875	0.2013	
Mar	1.2927	1.3300	1.2964	1.0239	1.0100	0.1863	0.1963	
Apr	1.0298	1.3224	1.2739	1.0228	1.0009	0.1726	0.1882	
May	1.1289	1.2389	1.2059	1.0228	1.0000	0.1638	0.1750	
Jun	1.4931	1.3974	1.3572	1.0139	0.9998	0.1737	0.1709	
Jul	1.3444	1.6307	1.5618	1.0172	1.0012	0.1809	0.1780	
Aug	1.3963	1.8943	1.7865	1.0384	1.0124	0.1972	0.1835	
Sep	1.3393	1.6183	1.4996	1.0486	1.0183	0.2079	0.1902	
Oct	1.1248	1.3031	1.2656	1.0451	1.0175	0.1938	0.1994	
Nov	1.0725	1.1435	1.1251	1.0343	1.0109	0.1834	0.2041	
Dec	0.9163	1.1545	1.1475	1.0168	1.0039	0.1865	0.2004	
Jan 2000	0.9090	1.1285	1.1101	1.0090	1.0038	0.1811	0.1911	

Market Statistics

Month/Year	Distributing	Supply	Coop .9(c)	Total Producer Milk <i>Mil. lbs.</i>	Average Daily Delivery <i>Pounds</i>	Butterfat Test	Protein Test <i>Percent</i>	Other Solids Test	Weighted Average SCC <i>(000)</i>	
	Plants	Plants	Handlers							Producers
	<i>Number</i>									
Jan 2000	29	84	12	22,923	2,433	3,486	3.81	3.05	5.66	308
Feb										
Mar										
Apr										
May										
Jun										
Jul										
Aug										
Sep										
Oct										
Nov										
Dec										
Jan 2001										

* NASS = National Agricultural Statistics Service, USDA.

Class Prices *

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Jan 1999	\$1.4523	\$12.81	\$17.44	\$1.4703	\$14.61	\$19.24	\$1.5941	\$1.0056	\$ 9.05	\$14.31
Feb	1.5884	11.75	16.90	1.6064	13.55	18.70	1.4514	0.9944	8.95	13.72
Mar	1.4411	7.98	12.74	1.4591	9.78	14.54	1.4557	0.9644	8.68	13.47
Apr	1.4996	7.77	12.75	1.5176	9.57	14.55	1.1070	0.9411	8.47	12.05
May	1.0844	8.16	11.67	1.1024	9.96	13.47	1.1827	0.9289	8.36	12.21
Jun	1.0756	7.66	11.16	1.0936	9.46	12.96	1.6496	0.9289	8.36	13.84
Jul	1.6112	7.67	13.04	1.6292	9.47	14.84	1.5500	0.9300	8.37	13.50
Aug	1.5323	7.79	12.88	1.5503	9.59	14.68	1.5366	0.9300	8.37	13.46
Sep	1.5937	10.03	15.26	1.6117	11.83	17.06	1.4841	0.9322	8.39	13.29
Oct	1.4859	11.75	16.54	1.5039	13.55	18.34	1.2427	0.9389	8.45	12.50
Nov	1.2560	8.81	12.90	1.2740	10.61	14.70	1.1652	0.9422	8.48	12.26
Dec	1.1652	7.78	11.59	1.1832	9.58	13.39	0.9874	0.9422	8.48	11.64
Jan 2000	0.9854	7.72	10.90	1.0034	9.52	12.70	0.9436	0.9356	8.42	11.43
Feb	0.9302	7.72	10.71	0.9482	9.52	12.51		0.9356	8.42	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Jan 1999	\$1.5871	\$3.2928	\$0.0792	\$10.67	\$15.85	\$1.5871	\$0.9085	\$ 8.18	\$13.45
Feb	1.4444	2.0006	0.0544	6.52	11.35	1.4444	0.8813	7.93	12.71
Mar	1.4487	2.0428	0.0565	6.67	11.51	1.4487	0.8626	7.76	12.56
Apr	1.1000	2.5104	0.0491	8.07	11.64	1.1000	0.8530	7.68	11.26
May	1.1757	2.1984	0.0381	7.04	10.91	1.1757	0.8528	7.68	11.53
Jun	1.6426	1.6992	0.0352	5.48	11.04	1.6426	0.8506	7.66	13.14
Jul	1.5430	2.4431	0.0366	7.79	12.92	1.5430	0.8514	7.66	12.79
Aug	1.5296	3.3421	0.0455	10.63	15.61	1.5296	0.8548	7.69	12.77
Sep	1.4771	3.3853	0.0539	10.81	15.60	1.4771	0.8631	7.77	12.67
Oct	1.2357	2.6138	0.0593	8.45	12.48	1.2357	0.8640	7.78	11.83
Nov	1.1582	2.0696	0.0565	6.75	10.57	1.1582	0.8625	7.76	11.54
Dec	0.9804	2.0615	0.0539	6.71	9.91	0.9804	0.8570	7.71	10.87
Jan 2000	0.9366	2.1677	0.0503	7.02	10.05	0.9366	0.8574	7.72	10.73

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
	Jan 2000	\$ 0.43	\$10.48	\$0.9366	\$2.1677	\$0.0503	\$0.00058
Feb							
Mar							
Apr							
May							
Jun							
Jul							
Aug							
Sep							
Oct							
Nov							
Dec							
Jan 2001							

* Prices prior to January 2000 are estimated.

Computation of Producer Price Differential January 2000

	Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I Differential Value					\$ 6,092,426.78
Product	14.5%	351,531,138			
Skim Milk			346,127,936	\$ 7.7200	26,721,076.64
Butterfat			5,403,202	0.9854	5,324,315.27
Class II Product	2.9%	70,425,955			
Nonfat Solids			5,772,360	0.9356	5,400,620.00
Butterfat			6,612,884	0.9436	6,239,917.31
Class III Product	80.9%	1,968,783,668			
Protein			60,012,500	2.1677	130,089,096.25
Other Solids			111,480,794	0.0503	5,607,483.92
Butterfat			74,404,984	0.9366	69,687,707.97
Class IV Product	1.7%	41,891,116			
Nonfat Solids			3,222,790	0.8574	2,763,220.12
Butterfat			6,298,473	0.9366	5,899,149.82
SCC Adjustment (Class II, III, and IV)					475,565.30
Total Producer Milk *		2,432,631,877			\$ 264,300,579.38
Add: Overage					193,288.33
Inventory Reclassified					59,499.15
Other Source Milk \$.60(h)					0.00
Other Source Milk \$.60(i)		153,750			3,920.63
Subtract: Transportation Credit					183,915.96
Assembly Credit					279,003.36
Credit for Reconstituted FMP					0.00
Producer Milk Protein					160,734,781.59
Producer Milk Other Solids					6,926,558.76
Producer Milk Butterfat					86,841,123.94
Producer Milk SCC Adjustment					589,842.91
Total Milk and Value		2,432,785,627			\$ 9,002,060.97
Add: Location Adjustment -- Producer and Unregulated Supply Plant Milk					1,936,663.15
One-Half Unobligated Balance Producer Settlement Fund					700,174.86
Total Value				0.478419	\$ 11,638,898.98
Subtract: Producer Settlement Fund Reserve				0.048419	1,177,920.78
Producer Price Differential (Dollars Per Cwt.--Base Zone)				\$0.43	\$ 10,460,978.20

* An estimated 44 million pounds of milk was not pooled.



Utilization and Classification

January 2000

	Product Pounds	Butterfat Pounds
Class I Utilization:		
Packaged Disposition		
Milk	53,527,764	1,741,565
Flavored Milk	5,439,541	170,287
Reduced Fat Milk	134,968,593	2,651,740
Lowfat Milk	44,419,163	444,092
Fat Free Milk	86,661,786	88,227
Flavored Reduced and Fat Free Milk	23,160,780	223,225
Buttermilk	<u>2,898,416</u>	<u>29,756</u>
Total Packaged Disposition	351,076,043	5,348,892
Total Ending Inventory	26,644,781	416,822
Bulk to Nonpool Plants	1,918,610	34,730
Shrinkage	<u>2,208,829</u>	<u>97,422</u>
Total Class I Utilization	381,848,263	5,897,866
Other Order Plants	(3,749,288)	(78,166)
Beginning Inventory	(28,442,810)	(454,420)
Reused Products	0	0
Other Source Milk	(701,583)	(7,964)
Overage	0	0
Interhandler Adjustment	<u>2,576,556</u>	<u>45,886</u>
Class I Producer Milk	351,531,138	5,403,202
Class II Utilization:		
Total Class II Utilization	85,016,874	7,606,055
Other Order Plants	--	--
Beginning Inventory	(3,121,909)	(305,248)
Reused Products	(10,225,591)	(148,936)
Other Source Milk	(1,243,419)	(538,987)
Overage	<u>--</u>	<u>--</u>
Class II Producer Milk	70,425,955	6,612,884
Class III Utilization:		
Total Class III Utilization	2,006,278,550	75,709,338
Other Order Plants	(2,688,029)	(92,059)
Beginning Inventory	(15,710,254)	(729,711)
Reused Products	0	0
Other Source Milk	(19,077,458)	(472,754)
Overage	<u>(19,141)</u>	<u>(9,830)</u>
Class III Producer Milk	1,968,783,668	74,404,984
Class IV Utilization:		
Total Class IV Utilization	66,820,096	9,230,349
Other Order Plants	(8,618,930)	(350,176)
Beginning Inventory	--	--
Reused Products	--	--
Other Source Milk	(15,106,388)	(2,511,645)
Overage	<u>(1,203,662)</u>	<u>(70,055)</u>
Class IV Producer Milk	41,891,116	6,298,473
Total Producer Milk -- All Classes	2,432,631,877	92,719,543

-- Restricted information.

Summary of Federal Order Data

January 2000

Federal Order Number / Name	Producer Deliveries	Class I Producer Receipts	Class I Utilization	Class I Price	Producer Price Differential	Uniform or Statistical Uniform Price at 3.5%
	<i>Thousand Pounds</i>		<i>Percent</i>		<i>Dollars per Cwt.</i>	
1 Northeast	2,148,026	905,504	42.2	\$ 14.15	\$ 2.30	\$ 12.35
5 Appalachian	506,005	385,894	76.3	14.00	n/a	13.32
6 Florida	255,525	224,785	88.0	14.90	n/a	14.37
7 Southeast	680,199	426,043	62.6	14.00	n/a	12.82
30 Upper Midwest	2,432,632	351,531	14.5	12.70	0.43	10.48
32 Central	1,103,362	411,705	37.3	12.90	1.18	11.23
33 Mideast	1,123,688	584,035	52.0	12.90	1.57	11.62
124 Pacific Northwest	581,200	173,700	29.9	12.80	1.06	11.11
126 Southwest	804,840	339,125	42.1	13.90	1.96	12.01
131 Arizona-Las Vegas	269,083	79,031	29.4	13.25	n/a	11.25
135 Western	322,552	83,942	26.0	12.80	1.06	11.11
All Market Average or Total	10,227,111	3,965,295	38.8			

n/a = Not applicable.

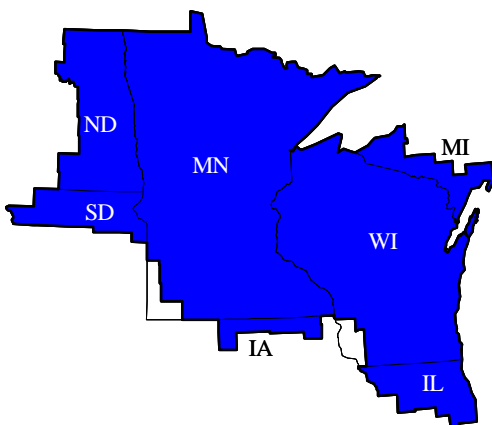
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