



UPPER MIDWEST DAIRY NEWS

H. Paul Kyburz, Market Administrator

Volume 1, Issue 3

Upper Midwest Marketing Area, Federal Order No. 30

April 2000

Special points of interest:

- March Producer Price Differential -- \$0.64 / cwt.
- March Statistical Uniform Price -- \$10.18 / cwt.



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Hearing on Class III and IV Pricing

The U.S. Department of Agriculture invites dairy farmers, cooperative associations, milk handlers, and consumers to testify at a public hearing beginning May 8, 2000 in Alexandria, Virginia to consider proposals to amend the Class III and IV price formulas for all Federal milk orders.

The hearing will start at 8:00 a.m. at the Embassy Suites Hotel, 1900 Diagonal Road, Alexandria, Virginia, and is expected to last for several days.

The hearing is required by legislation enacted in the Consolidated Appropriations Act, 2000. Under the legislation, USDA is required to reconsider the Class III and Class IV price formulas included in the Final Rule for

the consolidation and reform of Federal milk orders. Federal order reform and consolidation was implemented on January 1, 2000.

USDA must implement the revised pricing formulas on January 1, 2001.

The hearing will consider proposals that address changes to the factors included in the pricing formulas, such as the specification of the products whose prices are identified, the yield factors, and the make allowances included in the computation of the component prices.

The hearing notice was published in the April 14, 2000 Federal Register. Copies are available from USDA/AMS/Dairy Programs, Order Formulation Branch, Room 2968-

S, P.O. Box 96456, Washington, D.C. 20090-6456, telephone (202) 720-4392. The hearing notice is also available on the AMS web site, at: www.ams.usda.gov/dairy.

The hearing notice and information about the hearing is also available from all Market Administrator offices.

Background

The Final Rule replaced the old Basic Formula Price (BFP) with class prices that are based on multiple component pricing. Some in the dairy industry were concerned about the level of the Class III and Class IV prices in the Final Rule, and asked Congress to address the issue, which it did in the Consolidated Appropriations Act, 2000.

Producer Price Differential Increases

The producer price differential for the Upper Midwest Order for March 2000 is 64¢ per cwt., resulting in a statistical uniform price of \$10.18 per cwt., up 8¢ from February. The increase resulted primarily from higher Class I utilization.

Producer milk in March 2000 totaled 2.3 billion pounds, down 6.8% on a daily basis from February. During the month, 21,808 producers delivered to the market with an average daily delivery of 3,413 pounds.

Class I use in March totaled 368 million pounds, up 1.4% on a daily basis from February. The increase resulted primarily from an increase in disposition of fluid milk products on routes. During the month, Class I usage accounted for 16.3% of producer milk.

1999 Mailbox Milk Prices for Selected Federal Orders and California

Federal Order *	Jan-99	Feb-99	Mar-99	Apr-99	May-99	Jun-99	Jul-99
New England	\$17.16	\$15.50	\$15.37	\$12.29	\$12.69	\$12.99	\$13.47
New York-New Jersey	\$17.58	\$15.30	\$15.38	\$11.86	\$12.30	\$12.41	\$13.09
Middle Atlantic	\$17.04	\$15.84	\$15.34	\$11.60	\$12.20	\$12.72	\$12.81
Carolina	\$19.11	\$19.18	\$18.06	\$12.89	\$13.65	\$14.21	\$13.96
Southeast	\$18.40	\$18.10	\$16.99	\$12.00	\$12.87	\$13.15	\$13.08
Florida Orders	\$20.27	\$20.32	\$19.28	\$14.09	\$15.06	\$15.38	\$15.70
Southern Michigan	\$17.85	\$16.44	\$16.07	\$12.33	\$12.62	\$12.72	\$12.78
Eastern Ohio-Western Pennsylvania	\$18.12	\$16.23	\$16.16	\$11.96	\$12.72	\$12.66	\$13.10
Ohio Valley	\$18.28	\$16.90	\$16.63	\$11.91	\$12.55	\$12.64	\$12.63
Indiana	\$18.24	\$17.49	\$16.79	\$11.87	\$12.83	\$12.87	\$12.62
Chicago Regional	\$17.44	\$12.91	\$13.77	\$12.34	\$12.28	\$12.42	\$13.91
Southern Illinois-Eastern Missouri	\$18.12	\$16.39	\$16.05	\$11.85	\$12.61	\$12.82	\$12.65
Louisville-Lexington-Evansville	\$18.54	\$18.14	\$17.56	\$12.02	\$12.91	\$13.35	\$12.96
Upper Midwest	\$16.77	\$13.24	\$13.38	\$12.61	\$12.11	\$12.50	\$13.99
Nebraska-Western Iowa	\$16.60	\$13.73	\$13.87	\$11.75	\$11.71	\$12.09	\$13.34
Iowa	\$17.25	\$13.36	\$13.92	\$12.18	\$12.12	\$12.25	\$13.32
Texas	\$17.09	\$14.96	\$14.89	\$11.52	\$12.19	\$12.68	\$13.40
Southwest Plains	\$17.20	\$14.68	\$14.75	\$11.19	\$11.71	\$12.03	\$12.68
Eastern Colorado	\$17.49	\$15.26	\$15.34	\$11.67	\$12.21	\$12.21	\$12.53
Southwestern Idaho-Eastern Oregon	\$15.96	\$11.70	\$12.28	\$11.53	\$11.27	\$11.82	\$12.83
Great Basin	\$16.21	\$13.33	\$13.60	\$11.23	\$11.40	\$11.58	\$12.43
New Mexico-West Texas	\$16.17	\$13.93	\$14.05	\$10.80	\$11.49	\$11.77	\$12.45
Pacific Northwest	\$16.07	\$14.42	\$14.37	\$11.46	\$12.10	\$12.67	\$12.64
All Market Weighted Average	\$17.43	\$15.00	\$15.02	\$12.05	\$12.38	\$12.65	\$13.31
California **	\$15.89	\$14.18	\$13.95	\$12.26	\$12.05	\$12.70	\$13.16

Federal Order *	Aug-99	Sep-99	Oct-99	Nov-99	Dec-99	Simple Average	Weighted Average
New England	\$13.92	\$14.96	\$15.06	\$15.02	\$13.19	\$14.30	\$14.27
New York-New Jersey	\$14.07	\$15.55	\$15.11	\$14.82	\$11.93	\$14.12	\$14.09
Middle Atlantic	\$13.19	\$14.97	\$15.57	\$15.36	\$12.04	\$14.06	\$14.02
Carolina	\$14.06	\$15.98	\$17.17	\$17.56	\$13.90	\$15.81	\$15.82
Southeast	\$13.35	\$15.38	\$16.15	\$16.20	\$12.70	\$14.86	\$14.87
Florida Orders	\$16.22	\$17.94	\$19.29	\$18.72	\$15.59	\$17.32	\$17.34
Southern Michigan	\$13.46	\$15.21	\$15.64	\$15.53	\$12.16	\$14.40	\$14.35
Eastern Ohio-Western Pennsylvania	\$13.52	\$15.49	\$15.55	\$15.65	\$12.27	\$14.45	\$14.42
Ohio Valley	\$12.81	\$15.33	\$15.96	\$16.18	\$12.58	\$14.53	\$14.52
Indiana	\$12.88	\$15.17	\$16.29	\$16.27	\$12.70	\$14.67	\$14.64
Chicago Regional	\$16.06	\$16.59	\$13.58	\$12.43	\$11.28	\$13.75	\$13.53
Southern Illinois-Eastern Missouri	\$12.78	\$15.05	\$16.35	\$16.47	\$12.56	\$14.48	\$14.49
Louisville-Lexington-Evansville	\$13.21	\$15.47	\$16.93	\$17.23	\$13.29	\$15.13	\$15.07
Upper Midwest	\$16.16	\$15.99	\$13.52	\$12.09	\$11.32	\$13.64	\$13.18
Nebraska-Western Iowa	\$14.60	\$15.30	\$13.82	\$13.21	\$11.37	\$13.45	\$13.35
Iowa	\$15.06	\$15.90	\$13.93	\$12.84	\$11.23	\$13.61	\$13.36
Texas	\$14.02	\$15.46	\$15.21	\$14.78	\$12.65	\$14.07	\$14.02
Southwest Plains	\$13.24	\$15.03	\$14.62	\$14.14	\$11.43	\$13.56	\$13.54
Eastern Colorado	\$13.12	\$15.17	\$15.09	\$15.01	\$11.74	\$13.90	\$13.96
Southwestern Idaho-Eastern Oregon	\$14.72	\$14.61	\$11.80	\$10.47	\$10.13	\$12.43	\$11.82
Great Basin	\$13.43	\$14.64	\$14.06	\$12.33	\$10.79	\$12.92	\$12.85
New Mexico-West Texas	\$13.21	\$14.70	\$13.87	\$13.60	\$11.74	\$13.15	\$13.18
Pacific Northwest	\$13.19	\$14.13	\$13.64	\$13.46	\$11.45	\$13.30	\$13.32
All Market Weighted Average	\$13.86	\$15.39	\$14.70	\$14.17	\$12.00	\$14.00	\$13.99
California **	\$15.02	\$14.41	\$13.69	\$13.02	\$11.36	\$13.47	

* Federal milk orders for which information could be released.

** California Department of Food and Agriculture, Dairy Marketing Branch, calculates a mailbox price.

Mailbox Milk Prices

The Dairy Programs section of the Agricultural Marketing Service, through its Federal milk order market administrator offices, collects and publishes "mailbox milk prices".

The table on Page 2 shows these prices for selected Federal orders for 1999 along with a simple average and weighted average for the year. The annual averages are weighted using the proportion of monthly producer milk marketed under the respective order for which the price is reported. California is not part of the Federal order program, but the California Department of Food and Agriculture, Dairy Marketing Branch, calculates a mailbox price. This price has been included for comparison purposes.

The mailbox price is defined as the net price received by dairy farmers for milk, including all payments received for milk sold and deducting costs associated with marketing the milk. The information reported is intended to be representative of the entire market by including data for the major cooperatives and handlers with nonmember supplies operating in the market. All mailbox prices are reported at test.

During 1999, mailbox prices declined throughout the year. The 1999 all market average mailbox price ranged from \$17.43 in January to a low of \$12.00 in December. The highest individual market price, \$20.32 was paid to Florida produc-

ers during February. The lowest reported individual market price, \$10.13, was paid to producers in the Pacific Northwest order during December.

Producers in the former **Chicago Regional, Federal Order 30** received a simple average price of \$13.75 and a weighted average price of \$13.53 for the year. Producers in the former **Upper Midwest, Federal Order 68** received a

simple average price of \$13.64, and a weighted average price of \$13.18. The 1999 weighted average Chicago Regional and Upper Midwest Orders' mailbox prices ranked fourth and eighth, respectively.

The Chicago Regional and Upper Midwest annual mailbox prices for 1995, 1996, 1997, 1998 and 1999 are shown in the accompanying table.

Weighted Average Mailbox Milk Prices, 1995 to 1999

Order Name and Number	1995 Average	1996 Average	1997 Average	1998 Average	1999 Average
	<i>Cwt.</i>				
Chicago Regional 30	\$12.37	\$14.36	\$13.21	\$15.36	\$13.53
Upper Midwest 68	\$12.18	\$14.19	\$12.92	\$15.27	\$13.18
All Market Weighted Average	\$12.13	\$14.28	\$12.99	\$14.99	\$13.99

USDA Dairy Market Loss Payment

On April 7, 2000, Keith Kelly, executive vice president of the U.S. Department of Agriculture's Commodity Credit Corporation (CCC) announced that dairy farmers will be paid \$0.1323848 per cwt. under the second Dairy Market Loss Assistance Program (DMLA-II).

Under DMLA-II, CCC will make \$122.6 million in payments to dairy farmers.

Payments are being made both to dairy operations that participated in the first Dairy Market Loss Assistance Program (DMLA-I) and to new producers. DMLA-II payments are limited to the first 2.6 million pounds of production.

The program was authorized by Congress to assist dairy farmers facing some of the lowest milk prices in 20 years.

Upper Midwest Pool Statistics - March 2000

Producer Milk

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers	Class I Differential to Handlers	
<i>Cwt.</i>	<i>Number</i>	<i>Pounds</i>			<i>Value</i>	<i>Pounds</i>	<i>Value</i>
\$1.80	4	49,225,563	8,107,892	57,333,455	\$ 0	51,987,983	\$ 935,784
\$1.75	45	334,340,987	618,551,919	952,892,906	476,447	168,894,350	2,955,651
\$1.70	47	226,744,336	905,117,013	1,131,861,349	1,131,862	124,569,619	2,117,684
\$1.65	8	32,870,883	82,095,422	114,966,305	172,449	22,490,765	371,098
Restricted	0	0	3,535,360	3,535,360	6,967	0	0
Total	104	643,181,769	1,617,407,606	2,260,589,375	\$1,787,725	367,942,717	\$6,380,216

Computation of Producer Price Differential - March 2000

	Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I					
Differential Value					\$6,380,216.01
Product	16.3%	367,942,717			
Skim Milk			362,206,639	\$ 7.7100	27,926,131.86
Butterfat			5,736,078	0.9713	5,571,452.57
Class II					
Product	3.7%	83,678,125			
Nonfat Solids			6,835,309	0.9344	6,386,912.72
Butterfat			8,296,968	1.0261	8,513,518.88
Class III					
Product	79.5%	1,796,942,031			
Protein			54,032,152	1.9166	103,558,022.51
Other Solids			102,907,994	0.0424	4,363,298.95
Butterfat			65,753,626	1.0191	67,009,520.26
Class IV					
Product	0.5%	12,026,502			
Nonfat Solids			618,623	0.8553	529,108.23
Butterfat			5,204,371	1.0191	5,303,774.51
SCC Adjustment (Class II, III, and IV)					184,132.72
Total Producer Milk *		2,260,589,375			\$235,726,089.22
Add:					
Overage					75,472.05
Inventory Reclassified					(90,735.95)
Other Source Milk \$.60(h)					0.00
Other Source Milk \$.60(i)		139,372			4,181.16
Subtract:					
Transportation Credit					180,662.40
Assembly Credit					291,360.21
Credit for Reconstituted FMP					0.00
Producer Milk Protein					130,021,668.71
Producer Milk Other Solids					5,480,598.99
Producer Milk Butterfat					86,614,371.98
Producer Milk SCC Adjustment					265,675.84
Total Milk and Value		2,260,728,747			\$12,860,668.35
Add:					
Location Adjustment -- Producer and Unregulated Supply Plant Milk					1,787,864.33
One-Half Unobligated Balance Producer Settlement Fund					948,599.74
Total Value				0.689916	\$15,597,132.42
Subtract:					
Producer Settlement Fund Reserve				0.049916	1,128,468.44
Producer Price Differential (Dollars Per Cwt.--Base Zone)				\$0.64	\$14,468,663.98

* An estimated 47 million pounds of milk was not pooled.

Utilization and Classification

	March 2000		February 2000
	Product Pounds	Butterfat Pounds	Product Pounds
Class I Utilization:			
Packaged Disposition			
Milk	54,839,394	1,788,608	51,144,293
Flavored Milk	7,811,805	183,108	7,151,073
Reduced Fat Milk	137,439,287	2,699,251	130,723,567
Lowfat Milk	45,314,024	453,569	42,822,094
Fat Free Milk	87,794,300	111,715	82,679,153
Flavored Reduced and Fat Free Milk	24,525,792	237,702	23,264,131
Buttermilk	2,204,012	22,412	2,059,001
Total Packaged Disposition	359,928,614	5,496,365	339,843,312
Total Ending Inventory	34,733,027	548,560	26,481,683
Bulk to Nonpool Plants	2,154,441	37,768	2,186,541
Shrinkage	1,852,526	152,940	1,393,253
Total Class I Utilization	398,668,608	6,235,633	369,904,789
Other Order Plants	(3,936,971)	(82,191)	(3,574,551)
Beginning Inventory	(26,568,537)	(414,197)	(26,695,939)
Reused Products	0	0	0
Other Source Milk	(295,643)	(1,840)	(943,402)
Overage	--	--	0
Interhandler Adjustment	75,260	(1,327)	704,701
Class I Producer Milk	367,942,717	5,736,078	339,395,598
Class II Utilization:			
Total Class II Utilization	98,031,181	9,258,862	87,193,664
Other Order Plants	(1,940,837)	(42,430)	--
Beginning Inventory	(2,462,186)	(108,802)	(1,155,415)
Reused Products	(7,818,796)	(1,680)	(8,229,412)
Other Source Milk	(1,782,495)	(802,136)	(1,177,847)
Overage	(348,742)	(6,846)	--
Class II Producer Milk	83,678,125	8,296,968	76,630,990
Class III Utilization:			
Total Class III Utilization	1,820,261,498	66,493,088	1,861,922,653
Other Order Plants	(4,080,795)	(196,242)	(2,031,272)
Beginning Inventory	(8,763,182)	(216,000)	(8,625,094)
Reused Products	0	0	0
Other Source Milk	(10,350,915)	(322,799)	(11,347,578)
Overage	(124,575)	(4,421)	(58,394)
Class III Producer Milk	1,796,942,031	65,753,626	1,839,860,315
Class IV Utilization:			
Total Class IV Utilization	35,864,635	6,702,370	42,556,286
Other Order Plants	(1,230,067)	(102,588)	(2,303,762)
Beginning Inventory	(12,037,969)	(837,369)	(19,869,774)
Reused Products	0	0	0
Other Source Milk	(10,542,617)	(531,018)	(7,137,791)
Overage	(27,480)	(27,024)	(478,879)
Class IV Producer Milk	12,026,502	5,204,371	12,766,080
Total Producer Milk -- All Classes	2,260,589,375	84,991,043	2,268,652,983

-- Restricted Information

Commodity Prices

Month/Year	Weighted Monthly Average NASS Prices *						Weighted Two-Week Average NASS Prices *					
	Blocks	Barrels	Average	Butter	NFDM	Dry Whey	Blocks	Barrels	Average	Butter	NFDM	Dry Whey
	<i>Dollars per Pound</i>						<i>Dollars per Pound</i>					
Mar 1999	\$1.3092	\$1.2449	\$1.3064	\$1.3019	\$1.0169	\$0.1917	\$1.3071	\$1.2748	\$1.3056	\$1.3437	\$1.0180	\$0.1913
Apr	1.3131	1.2823	1.3126	1.0160	1.0071	0.1845	1.3146	1.2859	1.3154	1.0032	1.0056	0.1842
May	1.2661	1.2123	1.2499	1.0781	1.0069	0.1739	1.2895	1.2222	1.2639	0.9960	1.0055	0.1748
Jun	1.2747	1.2502	1.2786	1.4609	1.0046	0.1711	1.2391	1.2134	1.2422	1.4352	1.0067	0.1717
Jul	1.4702	1.4232	1.4583	1.3793	1.0054	0.1724	1.4673	1.4199	1.4548	1.3705	1.0058	0.1724
Aug	1.7213	1.6822	1.7154	1.3683	1.0089	0.1810	1.6900	1.6522	1.6849	1.4208	1.0087	0.1773
Sep	1.8023	1.6286	1.7084	1.3252	1.0174	0.1892	1.8770	1.7310	1.8008	1.3324	1.0155	0.1872
Oct	1.4388	1.3415	1.3934	1.1273	1.0183	0.1944	1.4851	1.3841	1.4359	1.1439	1.0188	0.1920
Nov	1.2143	1.1713	1.2058	1.0637	1.0168	0.1917	1.2583	1.2188	1.2521	1.0695	1.0184	0.1901
Dec	1.1319	1.1096	1.1371	0.9179	1.0111	0.1892	1.1191	1.1008	1.1268	0.9220	1.0125	0.1870
Jan 2000	1.1417	1.1279	1.1517	0.8820	1.0115	0.1857	1.1652	1.1416	1.1696	0.8768	1.0114	0.1859
Feb	1.1028	1.0793	1.1067	0.9002	1.0106	0.1788	1.1054	1.0804	1.1084	0.9105	1.0104	0.1800
Mar	1.0993	1.0854	1.1093	0.9497	1.0094	0.1780	1.0953	1.0841	1.1073	0.9331	1.0098	0.1771

Month/Year	Chicago Mercantile Exchange							
	Butter Prices Grade AA **	Cheese Prices		NFDM		Dry Whey		
		40 lb. Block	Barrel	Central	Western	Central	Western	
	<i>Dollars per Pound</i>							
Mar 1999	\$1.2927	\$1.3300	\$1.2964	\$1.0239	\$1.0100	\$0.1863	\$0.1963	
Apr	1.0298	1.3224	1.2739	1.0228	1.0009	0.1726	0.1882	
May	1.1289	1.2389	1.2059	1.0228	1.0000	0.1638	0.1750	
Jun	1.4931	1.3974	1.3572	1.0139	0.9998	0.1737	0.1709	
Jul	1.3444	1.6307	1.5618	1.0172	1.0012	0.1809	0.1780	
Aug	1.3963	1.8943	1.7865	1.0384	1.0124	0.1972	0.1835	
Sep	1.3393	1.6183	1.4996	1.0486	1.0183	0.2079	0.1902	
Oct	1.1248	1.3031	1.2656	1.0451	1.0175	0.1938	0.1994	
Nov	1.0725	1.1435	1.1251	1.0343	1.0109	0.1834	0.2041	
Dec	0.9163	1.1545	1.1475	1.0168	1.0039	0.1865	0.2004	
Jan 2000	0.9090	1.1285	1.1101	1.0090	1.0038	0.1811	0.1911	
Feb	0.9245	1.1090	1.0910	1.0025	1.0024	0.1751	0.1799	
Mar	1.0200	1.1139	1.0936	1.0009	1.0000	0.1772	0.1780	

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Average Daily Delivery	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
	<i>Number</i>				<i>Mil. lbs.</i>	<i>Pounds</i>	<i>Percent</i>		<i>(000)</i>	
Jan 2000	29	84	12	22,923	2,433	3,486	3.81	3.05	5.66	308
Feb	28	79	11	22,874	2,269	3,491	3.78	3.02	5.68	316
Mar	28	76	11	21,808	2,261	3,389	3.76	3.00	5.72	329
Apr										
May										
Jun										
Jul										
Aug										
Sep										
Oct										
Nov										
Dec										
Jan 2001										

* NASS = National Agricultural Statistics Service, USDA. ** Prices prior to January 2000 are FMMA reported prices.

Class Prices *

Month/Year	Class I Price Mover			Class I Price at Cook County, IL			Class II Price			
	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Mar 1999	\$1.4411	\$ 7.98	\$12.74	\$1.4591	\$ 9.78	\$14.54	\$1.4557	\$0.9644	\$ 8.68	\$13.47
Apr	1.4996	7.77	12.75	1.5176	9.57	14.55	1.1070	0.9411	8.47	12.05
May	1.0844	8.16	11.67	1.1024	9.96	13.47	1.1827	0.9289	8.36	12.21
Jun	1.0756	7.66	11.16	1.0936	9.46	12.96	1.6496	0.9289	8.36	13.84
Jul	1.6112	7.67	13.04	1.6292	9.47	14.84	1.5500	0.9300	8.37	13.50
Aug	1.5323	7.79	12.88	1.5503	9.59	14.68	1.5366	0.9300	8.37	13.46
Sep	1.5937	10.03	15.26	1.6117	11.83	17.06	1.4841	0.9322	8.39	13.29
Oct	1.4859	11.75	16.54	1.5039	13.55	18.34	1.2427	0.9389	8.45	12.50
Nov	1.2560	8.81	12.90	1.2740	10.61	14.70	1.1652	0.9422	8.48	12.26
Dec	1.1652	7.78	11.59	1.1832	9.58	13.39	0.9874	0.9422	8.48	11.64
Jan 2000	0.9854	7.72	10.90	1.0034	9.52	12.70	0.9436	0.9356	8.42	11.43
Feb	0.9302	7.72	10.71	0.9482	9.52	12.51	0.9658	0.9356	8.42	11.51
Mar	0.9713	7.71	10.84	0.9893	9.51	12.64	1.0261	0.9344	8.41	11.71
Apr	0.9989	7.70	10.93	1.0169	9.50	12.73		0.9333	8.40	

Month/Year	Class III Price					Class IV Price			
	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
Mar 1999	\$1.4487	\$2.0428	\$0.0565	\$ 6.67	\$11.51	\$1.4487	\$0.8626	\$ 7.76	\$12.56
Apr	1.1000	2.5104	0.0491	8.07	11.64	1.1000	0.8530	7.68	11.26
May	1.1757	2.1984	0.0381	7.04	10.91	1.1757	0.8528	7.68	11.53
Jun	1.6426	1.6992	0.0352	5.48	11.04	1.6426	0.8506	7.66	13.14
Jul	1.5430	2.4431	0.0366	7.79	12.92	1.5430	0.8514	7.66	12.79
Aug	1.5296	3.3421	0.0455	10.63	15.61	1.5296	0.8548	7.69	12.77
Sep	1.4771	3.3853	0.0539	10.81	15.60	1.4771	0.8631	7.77	12.67
Oct	1.2357	2.6138	0.0593	8.45	12.48	1.2357	0.8640	7.78	11.83
Nov	1.1582	2.0696	0.0565	6.75	10.57	1.1582	0.8625	7.76	11.54
Dec	0.9804	2.0615	0.0539	6.71	9.91	0.9804	0.8570	7.71	10.87
Jan 2000	0.9366	2.1677	0.0503	7.02	10.05	0.9366	0.8574	7.72	10.73
Feb	0.9588	1.9849	0.0432	6.41	9.54	0.9588	0.8565	7.71	10.80
Mar	1.0191	1.9166	0.0424	6.19	9.54	1.0191	0.8553	7.70	11.00

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	<i>cwt.</i>	<i>cwt.</i>	<i>lb.</i>	<i>lb.</i>	<i>lb.</i>	<i>cwt.</i>	<i>cwt.</i>
	Jan 2000	\$0.43	\$10.48	\$0.9366	\$2.1677	\$0.0503	\$0.00058
Feb	0.56	10.10	0.9588	1.9849	0.0432	0.00055	
Mar	0.64	10.18	1.0191	1.9166	0.0424	0.00055	
Apr							
May							
Jun							
Jul							
Aug							
Sep							
Oct							
Nov							
Dec							
Jan 2001							

* Prices prior to January 2000 are estimated.

Summary of Federal Order Data - March 2000

Federal Order Number / Name	Producer Deliveries	Class I Producer Receipts	Class I Utilization	Class I Price	Producer Price Differential	Statistical Uniform Price at 3.50%
	<i>Thousand Pounds</i>		<i>Percent</i>		<i>Dollars per Cwt.</i>	
1 Northeast	2,182,379	915,877	42.0	\$ 14.09	\$ 2.85	\$ 12.39
5 Appalachian	593,201	379,954	64.1	13.94	n/a	13.15
6 Florida	270,661	236,388	87.3	14.84	n/a	14.47
7 Southeast	681,379	425,455	62.4	13.94	n/a	12.83
30 Upper Midwest	2,260,589	367,943	16.3	12.64	0.64	10.18
32 Central	1,318,780	419,091	31.8	12.84	2.14	11.68
33 Mideast	1,057,525	549,648	50.3	12.84	1.98	11.52
124 Pacific Northwest	594,153	183,764	30.9	12.74	1.63	11.17
126 Southwest	820,958	345,574	42.1	13.84	2.36	11.90
131 Arizona-Las Vegas	286,582	86,293	30.1	13.19	n/a	11.28
135 Western	367,225	92,267	25.1	12.74	1.48	11.02
All Market Total or Average	10,541,585	4,038,688	38.3			

n/a = Not applicable.

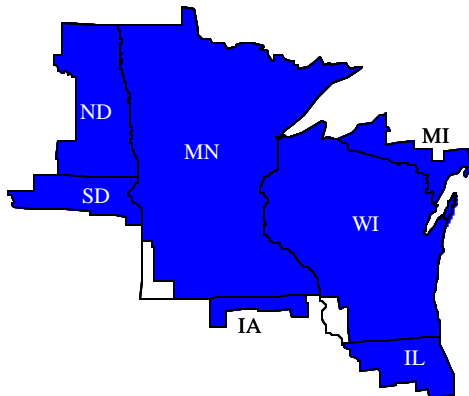
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