



UPPER MIDWEST DAIRY NEWS

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Upper Midwest Marketing Area, Federal Order No. 30

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Inside This Issue:

Survey of Container Size and Type	3
Utilization and Classification	5
Commodity Prices and Market Statistics	6
Class Prices and Producer Prices	7



Upper Midwest Order Amended

he U.S. Secretary of Agriculture issued an Interim Final Rule for the Upper Midwest Marketing Area on April 16, 2002.

The decision amends the pooling provisions of the Upper Midwest Federal Milk Marketing Order on an interim basis, effective May 1, 2002.

The Interim Final Rule states that disorderly marketing conditions from the simultaneous pooling of milk on the Upper Midwest Federal Order and the California State-operated order warrant these amendments.

This interim order eliminates the ability to pool the same milk on a Federal and State-operated order that has marketwide pooling. The interim order also establishes diversion limits for distributing plants regulated under the order.

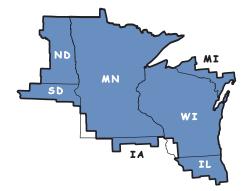
More than the required two-thirds of producers in the Upper Midwest Marketing Area have approved the issuance of the interim amendments.

The Interim Final Rule states that good cause exists for making these interim order

amendments effective May 1, 2002, and that it would be contrary to the public interest to delay the effective date of these amendments for 30 days after their publication in the *Federal Register*. The amended order, therefore, is effective May 1, 2002.

The decision is based on the record of a public hearing held June 26-27, 2001, and a tentative decision published in the *Federal Register* on February 14, 2002.

A paper copy of the decision can be obtained by calling Harold Ferguson at (888) 301-8224, Ext. 231. An electronic version of the document is available on our web site at www.fmma30.com.



Upper Midwest Marketing Area

Pool Summary

- ➤ In March, 14,172 producers delivered to the market with an average daily delivery of 4,263 pounds.
- ➤ Producer milk totaled 1.83 billion pounds, up 2.1% on a daily basis from February.
- Class I utilization totaled 346

- million pounds, down 2.1% on a daily basis from February.
- Class I usage accounted for 18.9% of producer milk.
- ➤ The March Producer Price Differential is \$0.60 per cwt.
- ➤ The Statistical Uniform Price is \$11.25 per cwt., down \$0.79 from February and \$0.95 below February 2001.
- ➤ Market statistics for March are shown on Pages 4 and 5.

March 2002 Producer Milk by Class

	Percent	Product Pounds	Price
			\$/cwt.
Class I	18.9	346,321,333	13.42
Class II	2.4	43,272,478	12.19
Class III	77.6	1,418,215,845	10.65
Class IV	1.1	19,769,960	11.42
Total		1,827,579,616	

November 2001 Fluid Milk Product Disposition by Container Size and Type

luid milk product distribution (sales) in the Upper Midwest Marketing Area was surveyed for November 2001 with respect to method of distribution and size and type of container. Following is a summary of the results of the survey.

While this type of survey has been done for many years in this area, this is the first survey conducted for the Upper Midwest Order since order consolidation and reform in January 2000. During order reform, the former Chicago Regional Federal Order 30 was merged with the former Upper Midwest Federal Order 68 to form the current Upper Midwest Federal Order 30. In addition, a portion of the former Michigan Upper Penninsula Order and some formerly unregulated areas were included in the consolidated Upper Midwest Order. No comparisons are made here to surveys for the predecessor orders.

The survey was divided into three categories: *method of distribution* - wholesale or home delivered; *size of container* - gallon, half-gallon, etc.; and *type of container* - paper, plastic, or glass.

Wholesale includes all distribution of fluid milk products on routes other than home delivery. This would include sales through convenience stores and supermarkets as well as sales to schools and restaurants.

Size of Container

In November 2001, gallons accounted for 66% of the total pounds of fluid milk product distribution, as shown in Figure 1, followed by half-gallons at 18%, half-pints at 10%, and quarts at 2%. The remaining 4% of fluid milk product distribution is accounted for by all other sizes combined.

Type of Container

Paper includes all products sold in wax-coated or plastic-coated paper containers.

Plastic includes all products sold in rigid blow-mold or thermo-formed plastic containers, plastic-lined boxes, and plastic pouches.

Also shown in Figure 1, plastic containers accounted for 80% of total distribution in 2001, with paper representing 19% and glass accounting for 1%.

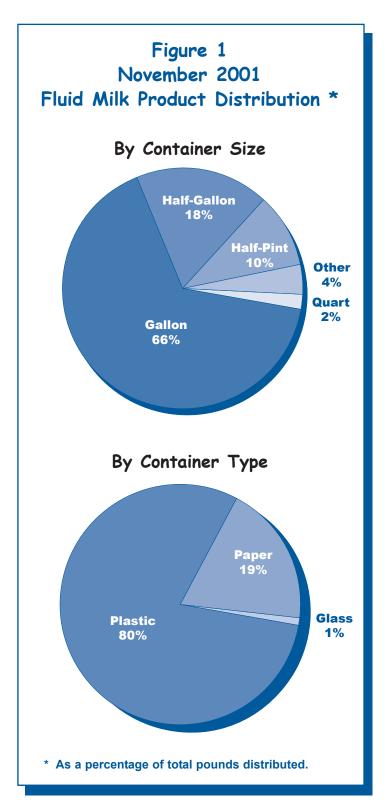


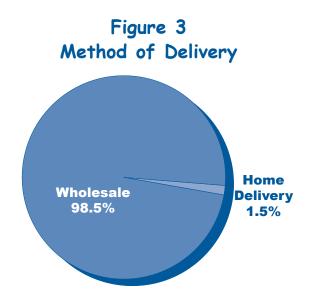
Figure 2 Distribution by Type of Container Within Container Size **Gallon Disposition** Plastic **Paper** 100% 0% **Half-Gallon Disposition** aper Glass **Plastic** 39% 6% 55% **All Other Disposition Combined Paper Plastic** 73% 27%

Type of Container Within Container Size

Gallon containers were exclusively sold in plastic in November 2001, as shown in Figure 2. For half-gallons, disposition in plastic accounted for 55%, with paper at 39% and glass at 6%. (The only glass container sold was the half-gallon size.) Paper dominated all other container sizes combined at 73%, with plastic accounting for the remaining 27%.

Method of Distribution

In November 2001, home delivery accounted for 1.5% of total route disposition, while distribution through wholesale outlets accounted for the remaining 98.5%, as shown in Figure 3.



Upper Midwest Pool Statistics - March 2002

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers		Differential andlers
Cwt.	Number	Pounds	Pounds	Pounds	Value	Pounds	Value
\$1.80	6	29,351,328	48,386,254	77,737,582	\$ 0	54,777,095	\$ 985,988
\$1.75	35	185,716,632	280,093,016	465,809,648	232,905	147,322,505	2,578,144
\$1.70	37	146,181,636	870,380,942	1,016,562,578	1,016,563	117,436,037	1,996,413
\$1.65	6	35,247,609	8,133,342	43,380,951	65,071	26,785,696	441,964
Other	0	0	224,088,857	224,088,857	167,869	0	0
Total	84	396,497,205	1,431,082,411	1,827,579,616	\$1,482,408	346,321,333	\$6,002,508

Computation of Producer Price Differential - March 2002

		Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I	Differential Value					\$ 6,002,508.19
	Product	18.9%	346,321,333			
	Skim Milk			340,970,121	\$ 7.1000	24,208,878.63
	Butterfat			5,351,212	1.3617	7,286,745.39
Class II	Product	2.4%	43,272,478			
	Nonfat Solids			3,267,398	0.8511	2,780,882.44
	Butterfat			7,333,504	1.3708	10,052,767.28
Class III	Product	77.6%	1,418,215,845			
	Protein			43,250,586	1.8342	79,330,224.88
	Other Solids			81,124,880	0.0688	5,581,391.73
	Butterfat			51,543,179	1.3638	70,294,587.52
Class IV	Product	1.1%	19,769,960			
	Nonfat Solids			1,351,584	0.7660	1,035,313.37
	Butterfat			4,895,404	1.3638	6,676,351.97
SCC Adjus	tment (Class II, III, and	i IV)				83,252.68
Total Prod	ucer Milk *		1,827,579,616			\$ 213,332,904.08
Add:	Overage Inventory Reclassified Other Source Milk §.6 Other Source Milk §.6	60(h)				27,574.20 3,014.93 0.00 0.00
Subtract:	Transportation Credit Assembly Credit Credit for Reconstitut Producer Milk Proteir Producer Milk Other S Producer Milk Butterf Producer Milk SCC A	ted FMP n Solids fat				196,191.66 275,612.00 0.00 101,985,203.13 7,181,376.26 94,270,355.22 177,038.12
Total Milk a	and Value		1,827,579,616			\$ 9,277,716.82
Add:			regulated Supply Plant	t Milk		1,482,407.85
	One-Half Unobligated	d Balance Producer	Settlement Fund			954,926.20
Total Value					0.641015	\$ 11,715,050.87
Subtract:	Producer Settlement	Fund Reserve			0.041015	749,573.17
Produce	r Price Differentia	al **			\$0.60	\$10,965,477.70

- * An estimated 45 million pounds of milk was not pooled.
- ** Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



Utilization and Classification

	March	2002	February 2002	March 2001	
	Product Pounds	Butterfat Pounds	Product Pounds	Product Pounds	
Class I Utilization:					
Packaged Disposition					
Milk	54,842,419	1,782,028	51,326,245	56,327,944	
Flavored Milk	6,408,311	149,839	6,993,427	7,630,594	
Reduced Fat Milk	132,224,773	2,593,895	123,046,098	139,067,810	
Lowfat Milk	46,240,230	455,225	42,187,271	46,314,177	
Fat Free Milk	85,132,493	102,201	79,068,244	87,634,931	
Flavored Reduced and Fat Free Milk	24,785,541	241,172	22,791,835	24,901,593	
Buttermilk	2,855,801	30,162	2,395,469	2,774,864	
Total Packaged Disposition	352,489,568	5,354,522	327,808,589	364,651,913	
Total Ending Inventory	29,071,997	439,074	32,073,003	28,589,756	
Bulk to Nonpool Plants	1,431,628	39,869	1,208,969	585,229	
Shrinkage	2,229,863	92,705	4,537,942	1,742,556	
Total Class I Utilization	385,223,056	5,926,170	365,628,503	395,569,454	
Other Order Plants	(5,912,121)	(79,231)	(12,485,485)	(18,583,639)	
Beginning Inventory	(32,707,753)	(491,685)	(33,347,424)	(29,952,439)	
Reused Products	(32,707,733)	(491,003)	(33,347,424)	(29,932,439)	
Other Source Milk	(237,126)	(3,939)	(304,737)	0	
Overage	0	0,333)	0	0	
Interhandler Adjustment	(44,723)	(103)	(80,997)	(128,361)	
•					
Class I Producer Milk	346,321,333	5,351,212	319,409,860	346,905,015	
Class II Utilization:					
Total Class II Utilization	57,415,410	7,958,156	51,406,748	70,127,722	
Other Order Plants	(3,956,231)	(101,959)	(3,935,623)	(8,471,638)	
Beginning Inventory	(2,891,368)	(75,475)	(1,396,080)	(3,656,725	
Reused Products	(6,850,837)	(3,627)	(5,815,128)	(8,635,252	
Other Source Milk	(444,496)	(443,591)	(239,129)	(1,171,551	
Overage				0	
Class II Producer Milk	43,272,478	7,333,504	40,020,788	48,192,556	
Class III Utilization:					
Total Class III Utilization	1,440,140,718	51,969,056	1,253,805,904	1,350,230,806	
Other Order Plants	(16,823,895)	(337,711)	(15,355,612)	(21,896,560	
Beginning Inventory	(2,978,520)	(71,865)	(3,120,100)	(4,657,617	
Reused Products	0	` o´	0	0	
Other Source Milk	(1,998,178)	(12,364)	(2,403,462)	(3,273,190)	
Overage	(124,280)	(3,937)	(19,134	(105,732	
Class III Producer Milk	1,418,215,845	51,543,179	1,232,907,596	1,320,297,707	
Class IV Utilization:					
Total Class IV Utilization	46,521,869	6,621,737	53,331,114	30,436,945	
Other Order Plants	(9,223,262)	(771,555)	(10,942,282)	(6,846,484	
Beginning Inventory	(10,884,140)	(714,893)	(13,160,188	(7,962,041	
Reused Products	0	` o´	0	0	
Other Source Milk	(6,609,040)	(239,247)	(5,017,806)	(5,326,703)	
Overage	(35,467)	(638)	(1,773)	(17,980)	
Class IV Producer Milk	19,769,960	4,895,404	24,209,065	10,283,737	

Commodity Prices

		Weighted	Monthly Av	erage NAS	SS Prices	Weighted Two-Week Average NASS Prices *						
	Ch	Cheddar Cheese Nonfat				Ch	eddar Che	ese	Nonfat			
Month/Year	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey
	Dollars per Pound								Dollars p	er Pound		
Mar 2001	1.2434	1.2658	1.2737	1.4942	1.0127	0.2406	1.2446	1.2725	1.2769	1.4862	1.0132	0.2406
Apr	1.3359	1.3173	1.3423	1.7126	1.0145	0.2446	1.3305	1.3041	1.3326	1.6637	1.0154	0.2434
May	1.4885	1.5036	1.5129	1.8527	1.0180	0.2590	1.4395	1.4696	1.4731	1.8397	1.0173	0.2535
Jun	1.6058	1.6035	1.6211	1.9263	1.0148	0.2764	1.6030	1.6101	1.6232	1.9275	1.0158	0.2753
Jul	1.6551	1.6293	1.6573	1.9094	0.9634	0.2862	1.6539	1.6206	1.6521	1.9364	0.9730	0.2874
Aug	1.6690	1.6395	1.6693	1.9990	0.9473	0.2886	1.6652	1.6430	1.6696	1.9544	0.9445	0.2871
Sep	1.7107	1.6768	1.7085	2.1198	0.9497	0.2871	1.7183	1.6800	1.7136	2.1781	0.9506	0.2876
Oct	1.5744	1.5178	1.5591	1.4701	0.9441	0.2835	1.6842	1.6433	1.6777	1.6366	0.9468	0.2841
Nov	1.2354	1.1995	1.2322	1.3040	0.9349	0.2823	1.2207	1.1862	1.2182	1.3051	0.9342	0.2851
Dec	1.2733	1.2485	1.2762	1.2894	0.9199	0.2868	1.2897	1.2594	1.2895	1.2580	0.9222	0.2902
Jan 2002	1.2660	1.2790	1.2922	1.3324	0.9161	0.2747	1.2486	1.2624	1.2740	1.3335	0.9166	0.2810
Feb	1.2904	1.2590	1.2895	1.2480	0.9121	0.2334	1.2935	1.2518	1.2862	1.2316	0.9133	0.2347
Mar	1.2000	1.1834	1.2087	1.2333	0.9060	0.2066	1.1943	1.1751	1.2008	1.2411	0.9074	0.2077

Chicago Mercantile Exchange

	Butter	Sutter Cheddar Cheese		Nonfat Dry	Milk	Whey Powder		
Month/Year	Grade AA	Blocks	Barrels	Central & East **	West	Central	West	
				Dollars per Pound				
Mar 2001	1.5708	1.3161	1.2770	n/a	1.0117	0.2389	0.2362	
Apr	1.8217	1.4180	1.3885	n/a	1.0125	0.2502	0.2413	
May	1.8713	1.6023	1.5665	n/a	1.0134	0.2684	0.2551	
Jun	1.9783	1.6599	1.6137	n/a	0.9960	0.2948	0.2632	
Jul	1.8971	1.6699	1.6312	n/a	0.9598	0.2964	0.2707	
Aug	2.0880	1.7126	1.6415	n/a	0.9616	0.2786	0.2717	
Sep	2.0563	1.7174	1.6707	n/a	0.9705	0.2926	0.2750	
Oct	1.4070	1.3346	1.3036	n/a	0.9638	0.2899	0.2784	
Nov	1.3481	1.2668	1.2105	n/a	0.9602	0.2979	0.2789	
Dec	1.2793	1.2567	1.2500	n/a	0.9591	0.3016	0.2656	
Jan 2002	1.3454	1.3242	1.2970	0.9396	0.9511	0.2689	0.2427	
Feb	1.2427	1.2076	1.1797	0.9357	0.9434	0.2135	0.2257	
Mar	1.2473	1.2130	1.1809	0.9218	0.9279	0.1963	0.2133	

Market Statistics

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Estimated Average Daily Delivery	Class I Utilization	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					Mil. Ibs.	Pounds	Percent	Percent	Percent	Percent	(000)
Mar 2001	27	57	11	15,331	1,726	3,710	20.1	3.77	3.03	5.69	335
Apr	26	56	11	14,635	1,687	3,943	18.6	3.73	2.99	5.72	332
May	27	56	11	13,753	1,600	3,877	20.7	3.66	2.97	5.73	335
Jun	26	55	11	12,748	1,514	4,050	19.8	3.61	2.95	5.71	347
Jul	26	56	11	12,831	1,501	3,849	20.2	3.55	2.90	5.70	377
Aug	30	63	11	13,371	1,558	3,810	21.8	3.55	2.92	5.69	396
Sep	27	64	10	15,363	1,787	3,906	18.7	3.66	3.03	5.70	363
Oct	28	62	9	15,035	1,784	3,994	19.9	3.79	3.11	5.69	331
Nov	27	59	10	15,418	1,766	3,869	19.7	3.82	3.10	5.69	316
Dec	26	59	10	14,670	1,834	4,088	18.6	3.82	3.08	5.69	330
Jan 2002	26	60	10	14,926	1,945	4,259	18.7	3.80	3.05	5.70	327
Feb	26	58	10	14,494	1,617	4,235	19.7	3.78	3.03	5.70	330
Mar	26	58	10	14,172	1,828	4,263	18.9	3.78	3.04	5.71	334

^{*} NASS = National Agricultural Statistics Service, USDA. ** The Central and East markets are published as one price, effective January 2002.

Class Prices

	Clas	s I Price M	over	Class I Pri	Class I Price at Cook County, IL			Class II Price				
Month/Year	Butterfat	Skim Milk	3.50%	Butterfat	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%		
	lb.	cwt.	cwt.	lb.	cwt.	cwt.	lb.	lb.	cwt.	cwt.		
Mar 2001	1.4483	7.86	12.65	1.4663	9.66	14.45	1.6890	0.9511	8.56	14.17		
Apr	1.6722	7.86	13.44	1.6902	9.66	15.24	1.9553	0.9511	8.56	15.10		
May	1.8887	7.88	14.21	1.9067	9.68	16.01	2.1261	0.9533	8.58	15.72		
Jun	2.1033	7.90	14.99	2.1213	9.70	16.79	2.2159	0.9556	8.60	16.05		
Jul	2.2104	7.88	15.34	2.2284	9.68	17.14	2.1953	0.9533	8.58	15.96		
Aug	2.2212	7.90	15.40	2.2392	9.70	17.20	2.3046	0.9111	8.20	15.98		
Sep	2.2432	7.99	15.56	2.2612	9.79	17.36	2.4519	0.8822	7.94	16.24		
Oct	2.5160	7.38	15.93	2.5340	9.18	17.73	1.6596	0.8889	8.00	13.53		
Nov	1.8556	9.60	15.76	1.8736	11.40	17.56	1.4570	0.8844	7.96	12.78		
Dec	1.4513	7.15	11.98	1.4693	8.95	13.78	1.4392	0.8722	7.85	12.61		
Jan 2002	1.3939	7.34	11.96	1.4119	9.14	13.76	1.4916	0.8600	7.74	12.69		
Feb	1.4860	6.99	11.95	1.5040	8.79	13.75	1.3887	0.8544	7.69	12.28		
Mar	1.3617	7.10	11.62	1.3797	8.90	13.42	1.3708	0.8511	7.66	12.19		
Apr	1.3733	6.91	11.47	1.3913	8.71	13.27		0.8456	7.61			

		Cla	ass III Price	Class IV Price					
Month/Year	Butterfat	Protein	Other Solids	Skim Milk	3.50%	Butterfat	Nonfat Solids	Skim Milk	3.50%
	lb.	lb.	lb.	cwt.	cwt.	lb.	lb.	cwt.	cwt.
Mar 2001	1.6820	1.6498	0.1039	5.73	11.42	1.6820	0.8727	7.85	13.46
Apr	1.9483	1.5443	0.1081	5.43	12.06	1.9483	0.8745	7.87	14.41
May	2.1191	1.9108	0.1229	6.65	13.83	2.1191	0.8780	7.90	15.04
Jun	2.2089	2.1670	0.1409	7.55	15.02	2.2089	0.8748	7.87	15.33
Jul	2.1883	2.3175	0.1510	8.08	15.46	2.1883	0.8234	7.41	14.81
Aug	2.2976	2.2188	0.1535	7.78	15.55	2.2976	0.8073	7.27	15.06
Sep	2.4449	2.1647	0.1520	7.61	15.90	2.4449	0.8097	7.29	15.59
Oct	1.6526	2.6664	0.1482	9.14	14.60	1.6526	0.8041	7.24	12.77
Nov	1.4500	1.8045	0.1470	6.46	11.31	1.4500	0.7949	7.15	11.97
Dec	1.4322	1.9782	0.1517	7.03	11.80	1.4322	0.7799	7.02	11.79
Jan 2002	1.4846	1.9660	0.1392	6.92	11.87	1.4846	0.7761	6.98	11.93
Feb	1.3817	2.0884	0.0965	7.04	11.63	1.3817	0.7721	6.95	11.54
Mar	1.3638	1.8342	0.0688	6.09	10.65	1.3638	0.7660	6.89	11.42

Producer Prices

Month/Year	Producer Price Differential	Statistical Uniform Price (at 3.50%)	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price (at test)
	\$ per cwt.	\$ per cwt.	\$ per lb.	\$ per lb.	\$ per lb.	\$ per cwt.	\$ per cwt.
Jan 2001	1.03	11.02	1.2896	1.6181	0.1120	0.00056	12.29
Feb	0.88	11.15	1.4626	1.4951	0.1199	0.00057	12.48
Mar	0.78	12.20	1.6820	1.6498	0.1039	0.00064	13.40
Apr	0.83	12.89	1.9483	1.5443	0.1081	0.00067	13.96
May	0.67	14.50	2.1191	1.9108	0.1229	0.00076	15.16
Jun	0.50	15.52	2.2089	2.1670	0.1409	0.00081	15.72
Jul	0.45	15.91	2.1883	2.3175	0.1510	0.00083	15.63
Aug	0.51	16.06	2.2976	2.2188	0.1535	0.00083	15.84
Sep	0.38	16.28	2.4449	2.1647	0.1520	0.00085	16.50
Oct	0.15	14.75	1.6526	2.6664	0.1482	0.00078	15.18
Nov	1.14	12.45	1.4500	1.8045	0.1470	0.00062	13.44
Dec	0.39	12.19	1.4322	1.9782	0.1517	0.00064	13.17
Jan 2002	0.43	12.30	1.4846	1.9660	0.1392	0.00065	13.30
Feb	0.41	12.04	1.3817	2.0884	0.0965	0.00064	
Mar	0.60	11.25	1.3638	1.8342	0.0688	0.00060	

Summary of Federal Order Data - March 2002

Uniform or Statistical Uniform Price at 3.5% Butterfat

	Federal Order Number / Name	Producer Deliveries Thousand	Class I Producer Receipts	Class I Utilization Percent	Class I Price — Dollar	Producer Price Differential rs per Cwt.—	FOB Market	FOB Cook Cty. Illinois Dollars per C	Change From Previous Year wt.
1	Northeast	2,288,786	897,205	39.2	\$ 14.87	\$ 2.40	\$ 13.05	\$ 11.60	(\$1.45)
5	Appalachian	625,473	369,711	59.1	14.72	n/a	13.60	12.30	(1.56)
6	Florida	246,954	218,189	88.4	15.62	n/a	15.20	13.00	(1.49)
7	Southeast	761,036	403,552	53.0	14.72	n/a	13.34	12.04	(1.58)
30	Upper Midwest	1,827,580	346,321	18.9	13.42	0.60	11.25	11.25	(0.95)
32	Central	1,559,346	411,460	26.4	13.62	1.01	11.66	11.46	(1.08)
33	Mideast	1,575,861	550,370	34.9	13.62	1.28	11.93	11.73	(1.31)
124	Pacific Northwest	663,172	177,088	26.7	13.52	1.08	11.73	11.63	(1.61)
126	Southwest	865,830	337,903	39.0	14.62	2.12	12.77	11.57	(1.41)
131	Arizona-Las Vegas	285,673	81,525	28.5	13.97	n/a	11.91	11.36	(1.40)
135	Western	349,020	82,724	23.7	13.52	0.91	11.56	11.46	(1.33)
All Ma	rket Average or Total *	11,048,730	3,876,049	35.1					

n/a = Not applicable.

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^{*} May not add due to rounding.