## Federal Milk Market Administrator U.S. Department of Agriculture



# UPPER MIDWEST DAIRY NEWS

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Volume 12, Issue 8

Upper Midwest Marketing Area, Federal Order No. 30

August 2011

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### Cheese Prices Fall, but Butter Price Steady

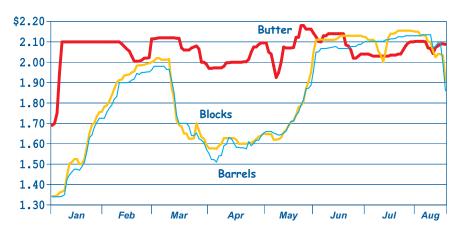
Prices for cheddar cheese on the Chicago Mercantile Exchange (CME) fell sharply and closed below \$2.00 per pound after spending more than two months above that level, while the butter price traded somewhat steadily around the \$2.10 level.

The CME barrel price on August 18 was \$1.86 $^{1}$ /<sub>2</sub> per pound, down 24 $^{1}$ /<sub>2</sub>¢ from July 18, while the 40-pound block price of \$1.90 $^{3}$ /<sub>4</sub> per pound was down 21 $^{1}$ /<sub>4</sub>¢ from July 18. Cheese prices, however, remain more than 25¢ above last year.

On August 18, the CME butter price closed at  $2.08^{3}$  per pound, up  $5^{3}$  from July 18 and  $13^{1}$  above a year ago.

The July Federal order Class III price rose to a record high of \$21.39 per cwt., up \$2.28 from June and \$7.65 above July 2010. The August CME Class III futures price on August 18 was \$21.47 per cwt., with September through December ranging from \$19.03 to \$17.77. The future prices for the first half of 2012 currently average nearly \$17.00 per cwt.

#### Chicago Mercantile Exchange -- Selected 2011 Dairy Prices \*



<sup>\*</sup> Prices depicted are per pound for each day in 2011 that trading occured through August 18.

### Pool Summary

- ➤ In July, producer milk totaled 2.83 billion pounds, up 49 million pounds from June, but 88 million pounds below July 2010.
- ➤ Class I utilization totaled 321 million pounds, down 3.7% from June on a daily basis. Class I usage accounted for 11.3% of producer milk.
- Class III utilization totaled 2.3 billion

- pounds and accounted for 82.4% of producer milk.
- ➤ The July Producer Price Differential (PPD) was \$0.21 per cwt.
- ➤ The Statistical Uniform Price was \$21.60 per cwt., up \$2.02 from June and \$7.21 above July 2010.
- ➤ Market statistics for July are shown on Pages 4 and 5.

### July 2011 Producer Milk by Class

|           |         | Product       |         |
|-----------|---------|---------------|---------|
|           | Percent | Pounds        | Price   |
|           |         |               | \$/cwt. |
| Class I   | 11.3    | 320,858,480   | 22.83   |
| Class II  | 4.1     | 116,592,923   | 21.29   |
| Class III | 82.4    | 2,329,472,060 | 21.39   |
| Class IV  | 2.2     | 60,883,884    | 20.33   |
| Total     |         | 2,827,807,347 |         |

### Supply Plant Systems

Supply plants are defined in §1030.6, with performance requirements defined in §1030.7(c). In general, supply plants are required to ship 10% of their receipts to bottling plants.

These performance requirements can be met as a "system", as defined in §1030.7(f).

This provision allows two or more supply plants operated by one or more handlers to qualify for pooling by meeting the shipping requirements in the same manner as a single plant. In other words, an individual plant in a system does not need to qualify on its own, as long as the system as a whole qualifies.

Supply plants in a system generally must be located in the marketing area.

The following supply plants requested system pooling for the period of August 2011 through July 2012. An electronic copy of this list and the order language referenced here can be found on our website: www.fmma30.com/.

#### Central Milk Producers Cooperative

- Dairy Marketing Services, LLC Janesville, WI
- ◆ Zimmerman Cheese, Inc. Wiota, WI
- Arla Foods Production, LLC Hollandtown, WI
- Agropur inc. Little Chute, WI
- ♦ Agropur inc. Weyauwega, WI
- Westby Cooperative Creamery Westby, WI
- Swiss Valley Farms Cooperative Platteville, WI
- Stockton Cheese, Inc. Stockton, IL
- ♦ Baker Cheese Factory, Inc. St. Cloud, WI
- Sartori Company Plymouth, WI
- Park Cheese Company, Inc. Brownsville, WI
- NFO, Inc. Fond du Lac, WI
- Mid-West Dairymen's Company Rockford, IL
- ♦ Kolb-Lena Bresse Bleu, Inc. Lena, IL
- Klondike Cheese Company Monroe, WI
- Grande Cheese Company Darlington, WI
- ◆ Cedar Grove Cheese, Inc. Plain, WI
- Family Dairies USA Kewaskum, WI
- Dairy Farmers of America, Inc. Fond du Lac, WI
- Cooperative Regions of Organic Producer Pools Chaseburg, WI
- ◆ Chula Vista Cheese Co. Browntown, WI
- Cedar Valley Cheese, Inc. Belgium, WI
- Rosewood Dairy, Inc. Algoma, WI
- BelGioioso Cheese, Inc. Pulaski, WI
- Saputo Cheese USA, Inc. Black Creek, WI
- Saputo Cheese USA, Inc. Waupun, WI
- Wisconsin Dairy State Cheese Company, Inc. Rudolph, WI
- Rolling Hills Dairy Producers Cooperative Monticello, WI
- Sartori Company Antigo, WI

#### Central Milk Producers Cooperative (continued)

- Plainview Milk Products Cooperative Plainview, MN
- North Hendren Co-operative Dairy Co. Willard, WI
- ♦ Nasonville Dairy, Inc. Marshfield, WI
- Scenic Central Milk Producers Cooperative Association – Muscoda, WI
- Scenic Central Milk Producers Cooperative Association – South Wayne, WI
- ♦ Mullins Cheese, Inc. Marshfield, WI
- ♦ Mullins Cheese, Inc. Mosinee, WI
- ◆ Lynn Dairy, Inc. Granton, WI
- LaGrander's Hillside Dairy, Inc. Stanley, WI
- Faribault Dairy Company, Inc. Faribault, MN
- White Hill Cheese Company, LLC Shullsburg, WI
- Grassland Dairy Products, Inc. D/B/A Greenwood Milk Products – Greenwood, WI
- Grassland Dairy Products, Inc. Greenwood, WI
- Eau Galle Cheese Factory, Inc. Durand, WI
- Land O'Lakes, Inc. Kiel, WI
- Melrose Dairy Proteins, LLC Melrose, MN
- Land O'Lakes, Inc. Caledonia, MN
- ♦ Foremost Farms USA, Cooperative Wilson, WI
- ◆ Foremost Farms USA, Cooperative Alma Center, WI
- Foremost Farms USA, Cooperative Reedsburg, WI

#### First District Association

- First District Association Litchfield, MN
- Associated Milk Producers, Inc. Jim Falls, WI
- Associated Milk Producers, Inc. Paynesville, MN
- Associated Milk Producers, Inc. Blair, WI
- Bongards' Creameries Perham, MN
- Ellsworth Cooperative Creamery Ellsworth, WI

### Milk Production Continues to Increase

#### July Milk Production Up 0.7%

Estimated United States milk production during July totaled 16.6 billion pounds, up 0.7% from last year.

U.S. production per cow is estimated at 1,796 pounds for July, down 3 pounds, or 0.2%, from a year earlier.

The estimated number of cows on U.S. farms in July was 9.2 million head, 80,000 head more than July 2010 and 7,000 head above June 2011.

For the top seven milk producing states, production in July 2011, compared to July 2010, was up 8.3% in Texas, 4.8% in

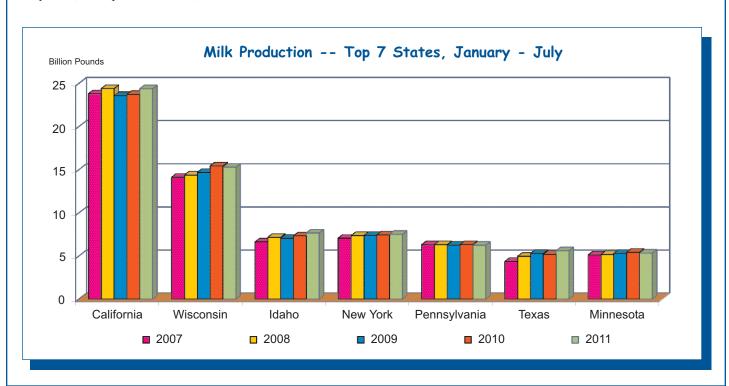
Idaho, 4.4% in California, but down 0.2% in New York, 3.2% in Pennsylvania, 3.5% in Wisconsin, and 6.6% in Minnesota. Texas moved up one spot in rank to number six in late 2010, surpassing Minnesota.

#### January-July Up 1.6%

U.S. milk production for the first seven months of 2011, estimated at 115.4 billion pounds, was up 1.6% from the same period in 2010. The increased production resulted from a 0.8% increase in milk cow numbers, and a 0.7% average increase in daily milk production per cow.

#### Milk Production Top 7 States & U.S. January - July 2011

|               | Production | Change from 2010 |
|---------------|------------|------------------|
|               | Mil. Lbs.  | Percent          |
| California    | 24,399     | +2.9             |
| Wisconsin     | 15,312     | -0.7             |
| Idaho         | 7,662      | +4.6             |
| New York      | 7,552      | +1.6             |
| Pennsylvania  | 6,255      | -1.0             |
| Texas         | 5,613      | +8.3             |
| Minnesota     | 5,282      | -2.7             |
| United States | 115,408    | +1.6             |



## Upper Midwest Pool Statistics - July 2011

| Market Class I<br>Differential<br>Rate | Pool<br>Plants | Received at Pool Plants | Diverted to<br>Pool and<br>Nonpool Plants | Total         | Location<br>Adjustment to<br>Producers |             | Differential andlers |
|--|----------------|-------------------------|---|---------------|--|-------------|----------------------|
| Cwt.                                   | Number         | Pounds                  | Pounds                                    | Pounds        | Value                                  | Pounds      | Value                |
| \$1.80                                 | 3              | 83,048,424              | 16,058,989                                | 99,107,413    | \$ 0                                   | 80,473,810  | \$ 1,448,529         |
| \$1.75                                 | 35             | 152,867,096             | 1,058,949,502                             | 1,211,816,598 | 605,909                                | 111,115,245 | 1,944,517            |
| \$1.70                                 | 26             | 209,707,298             | 1,229,547,842                             | 1,439,255,140 | 1,439,255                              | 112,305,373 | 1,909,191            |
| \$1.65                                 | 4              | 22,091,427              | 55,536,769                                | 77,628,196    | 116,442                                | 16,964,052  | 279,907              |
| Total                                  | 68             | 467,714,245             | 2,360,093,102                             | 2,827,807,347 | \$ 2,161,606                           | 320,858,480 | \$ 5,582,144         |

# Computation of Producer Price Differential-July 2011

|              |  | Utilization<br>Percentage     | Product<br>Pounds                        | Component Pounds | Rate      | Value  |
|--------------|--|-------------------------------|--|------------------|-----------|--|
| Class I      | Differential Value   |                               |  |                  |           | \$ 5,582,143.62  |
|              | Product  | 11.3%                         | 320,858,480                              |                  |           |  |
|              | Skim Milk  |                               |  | 316,184,395      | \$13.1700 | 41,641,484.82  |
|              | Butterfat  |                               |  | 4,674,085        | 2.3770    | 11,110,300.04  |
| Class II     | Product  | 4.1%                          | 116,592,923                              |                  |           |  |
|              | Nonfat Solids  |                               |  | 9,632,603        | 1.5411    | 14,844,804.48  |
|              | Butterfat  |                               |  | 9,078,505        | 2.2581    | 20,500,172.11  |
| Class III    | Product  | 82.4%                         | 2,329,472,060                            |                  |           |  |
|              | Protein  |                               |  | 68,130,845       | 3.8292    | 260,886,631.67   |
|              | Other Solids   |                               |  | 134,150,215      | 0.3608    | 48,401,397.59  |
|              | Butterfat  |                               |  | 79,787,228       | 2.2511    | 179,609,028.95   |
| Class IV     | Product  | 2.2%                          | 60,883,884                               |                  |           |  |
|              | Nonfat Solids  |                               |  | 4,758,425        | 1.4336    | 6,821,678.05   |
|              | Butterfat  |                               |  | 7,923,412        | 2.2511    | 17,836,392.73  |
| SCC Adjus    | tment (Class II, III, and  | IV)                           |  |                  |           | 1,997,433.60   |
| Total Prod   | ucer Milk *  |                               | 2,827,807,347                            |                  |           | \$609,231,467.66   |
| Add:         | Overage<br>Inventory Reclassifier<br>Other Source Milk §.0<br>Other Source Milk §.0  | 60(h)                         | 458,561                                  |                  |           | 45,874.52<br>15,506.82<br>0.00<br>5,686.16   |
| Subtract:    | Transportation Credit Assembly Credit Credit for Reconstitut Producer Milk Proteir Producer Milk Other Producer Milk Butterf Producer Milk SCC A | ted FMP<br>n<br>Solids<br>fat |  |                  |           | 32,307.56<br>255,311.48<br>0.00<br>315,933,273.25<br>58,595,910.92<br>228,403,877.06<br>2,280,779.95 |
| Total Milk a | and Value  |                               | 2,828,265,908                            |                  |           | \$ 3,797,074.94  |
| Add:         | Location Adjustment<br>One-Half Unobligated  |                               | regulated Supply Plan<br>Settlement Fund | Milk             |           | 2,162,523.24<br>1,314,761.01   |
| Total Value  |  |                               |  |                  | 0.257202  | \$ 7,274,359.19  |
| Subtract:    | Producer Settlement  | Fund Reserve                  |  |                  | 0.047202  | 1,335,000.78   |
| Produce      | er Price Differentia   | al **                         |  |                  | \$ 0.21   | \$ 5,939,358.41  |

<sup>\*</sup> An estimated 52 million pounds of milk was not pooled.

<sup>\*\*</sup> Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



## Utilization and Classification of Milk

|                                    | July              | 2011                | June 2011         | July 2010         |
|------------------------------------|-------------------|---------------------|-------------------|-------------------|
|                                    | Product<br>Pounds | Butterfat<br>Pounds | Product<br>Pounds | Product<br>Pounds |
| Class I Utilization:               |                   |                     |                   |                   |
| Packaged Disposition               |                   |                     |                   |                   |
| Milk                               | 42,682,201        | 1,399,875           | 42,681,022        | 48,518,509        |
| Flavored Milk                      | 2,662,457         | 85,157              | 2,636,170         | 3,244,261         |
| Reduced Fat Milk                   | 121,536,068       | 2,352,356           | 120,380,330       | 131,869,963       |
| Lowfat Milk                        | 55,193,749        | 524,697             | 54,229,431        | 56,138,202        |
| Fat Free Milk                      | 81,054,621        | 76,649              | 80,612,219        | 87,001,113        |
| Flavored Reduced and Fat Free Milk | 17,926,365        | 182,541             | 21,109,398        | 20,322,717        |
| Buttermilk                         | 2,633,998         | 32,925              | 2,752,785         | 2,817,635         |
| Total Packaged Disposition         | 323,689,459       | 4,654,200           | 324,401,355       | 349,912,400       |
| Total Ending Inventory             | 19,920,329        | 276,865             | 21,980,445        | 30,337,645        |
| Bulk to Nonpool Plants             | 1,694,993         | 33,764              | 1,452,715         | 1,309,084         |
| Shrinkage                          | 1,349,559         | 73,800              | 2,035,338         | 1,510,649         |
| Total Class I Utilization          | 346,654,340       | 5,038,629           | 349,869,853       | 383,069,778       |
| Other Order Plants                 | (2,874,797)       | (50,543)            | (3,101,354)       | (3,477,487)       |
| Beginning Inventory                | (21,980,445)      | (305,663)           | (23,577,151)      | (27,520,652)      |
| Reused Products                    | 0                 | 0                   | 0                 | 0                 |
| Other Source Milk                  | (607,077)         | (2,486)             | (542,065)         | (121,479)         |
| Overage                            | 0                 | 0                   | 0                 | 0                 |
| Interhandler Adjustment            | (333,541)         | (5,852)             | (377,689)         | 42,664            |
| Class I Producer Milk              | 320,858,480       | 4,674,085           | 322,271,594       | 351,992,824       |
| Class II Utilization:              |                   |                     |                   |                   |
| Total Class II Utilization         | 125,704,121       | 9,159,471           | 57,531,950        | 70,971,520        |
| Other Order Plants                 | 0                 | 0                   |                   | (2,871,537)       |
| Beginning Inventory                |                   |                     | (3,971,183)       | (3,353,260)       |
| Reused Products                    | (9,066,739)       | (36,507)            | (6,910,070)       | (6,653,914)       |
| Other Source Milk                  | (44,459)          | (44,459)            |                   | (97,880)          |
| Overage                            | 0                 | 0                   | 0                 | 0                 |
| Class II Producer Milk             | 116,592,923       | 9,078,505           | 46,650,697        | 57,994,929        |
| Class III Utilization:             |                   |                     |                   |                   |
| Total Class III Utilization        | 2,336,400,617     | 79,867,623          | 2,423,752,226     | 2,509,250,365     |
| Other Order Plants                 | (4,805,526)       | (50,717)            | (15,192,780)      | (4,436,041)       |
| Beginning Inventory                | (1,261,852)       | (5,782)             | (9,438,960)       | (6,674,739)       |
| Reused Products                    | 0                 | 0                   | 0                 | 0                 |
| Other Source Milk                  | (814,802)         | (17,218)            | (3,553,014)       | (1,646,070)       |
| Overage                            | (46,377)          | (6,678)             | (157,159)         | (103,620)         |
| Class III Producer Milk            | 2,329,472,060     | 79,787,228          | 2,395,410,313     | 2,496,389,895     |
| Class IV Utilization:              |                   |                     |                   |                   |
| Total Class IV Utilization         | 109,175,134       | 10,035,313          | 62,079,013        | 36,123,131        |
| Other Order Plants                 | (5,984,804)       | (325,066)           | (7,299,218)       | (3,569,644)       |
| Beginning Inventory                | (14,822,943)      | (763,858)           | (11,500,110)      | (8,420,661)       |
| Reused Products                    | (11,022,010)      | 0                   | 0                 | 0,120,001)        |
| Other Source Milk                  | (27,442,385)      | (1,013,562)         | (28,408,284)      | (14,444,891)      |
| Overage                            | (41,118)          | (9,415)             | (31,949)          | (57,111)          |
| Class IV Producer Milk             | 60,883,884        | 7,923,412           | 14,839,452        | 9,630,824         |
| Total Producer Milk All Classes    | 2,827,807,347     | 101,463,230         | 2,779,172,056     | 2,916,008,472     |
| Restricted Information             |                   |                     |                   |                   |

# **Commodity Prices**

|            |        | Weighted    | Monthly Av | erage NA | SS Prices | *        | W      | leighted T | wo-Week A | verage N | ASS Price | es *     |
|------------|--------|-------------|------------|----------|-----------|----------|--------|------------|-----------|----------|-----------|----------|
|            | Cł     | neddar Chee | ese        | Nonfat   |           |          | Ch     | eddar Che  | ese       |          | Nonfat    |          |
| Month/Year | Blocks | Barrels     | Average    | Butter   | Dry Milk  | Dry Whey | Blocks | Barrels    | Average   | Butter   | Dry Milk  | Dry Whey |
|            |        |             | Dollars pe | er Pound |           |          |        |            | Dollars p | er Pound |           |          |
| Jul 2010   | 1.4354 | 1.4506      | 1.4567     | 1.7375   | 1.2277    | 0.3641   | 1.4246 | 1.4464     | 1.4497    | 1.7321   | 1.2333    | 0.3618   |
| Aug        | 1.5902 | 1.5894      | 1.6031     | 1.8508   | 1.1557    | 0.3590   | 1.5901 | 1.5839     | 1.6008    | 1.8269   | 1.1542    | 0.3586   |
| Sep        | 1.6851 | 1.6937      | 1.7016     | 2.1570   | 1.1383    | 0.3615   | 1.6555 | 1.6706     | 1.6747    | 2.1198   | 1.1351    | 0.3607   |
| Oct        | 1.7537 | 1.7553      | 1.7666     | 2.1893   | 1.1674    | 0.3676   | 1.7548 | 1.7606     | 1.7695    | 2.1942   | 1.1755    | 0.3634   |
| Nov        | 1.6102 | 1.5921      | 1.6152     | 2.0230   | 1.1953    | 0.3736   | 1.7006 | 1.6839     | 1.7063    | 2.0995   | 1.1903    | 0.3716   |
| Dec        | 1.4582 | 1.4338      | 1.4606     | 1.6539   | 1.1848    | 0.3789   | 1.4792 | 1.4601     | 1.4841    | 1.6328   | 1.2148    | 0.3783   |
| Jan 2011   | 1.3821 | 1.4065      | 1.4076     | 1.8428   | 1.2530    | 0.3935   | 1.3464 | 1.3774     | 1.3757    | 1.7407   | 1.2423    | 0.3915   |
| Feb        | 1.7228 | 1.7399      | 1.7449     | 2.0680   | 1.3728    | 0.4234   | 1.6092 | 1.6404     | 1.6386    | 2.0820   | 1.3467    | 0.4146   |
| Mar        | 1.9633 | 1.9534      | 1.9722     | 2.0591   | 1.4945    | 0.4578   | 1.9644 | 1.9558     | 1.9735    | 2.0363   | 1.4733    | 0.4618   |
| Apr        | 1.6888 | 1.6804      | 1.6983     | 1.9975   | 1.5680    | 0.4808   | 1.6690 | 1.6564     | 1.6768    | 1.9869   | 1.5698    | 0.4775   |
| May        | 1.6309 | 1.6490      | 1.6534     | 2.0292   | 1.6120    | 0.4929   | 1.6222 | 1.6332     | 1.6413    | 2.0460   | 1.6065    | 0.4915   |
| Jun        | 1.8640 | 1.9139      | 1.8999     | 2.1287   | 1.6520    | 0.5233   | 1.7523 | 1.8115     | 1.7934    | 2.1343   | 1.6462    | 0.5201   |
| Jul        | 2.1087 | 2.1145      | 2.1243     | 2.0304   | 1.6159    | 0.5494   | 2.1226 | 2.1126     | 2.1308    | 2.0291   | 1.6571    | 0.5470   |

#### **Chicago Mercantile Exchange**

|            | Butter   | Chedda | r Cheese | Nonfat Dry Milk (Lov | v/Medium Heat) | Whey Powder |        |
|------------|----------|--------|----------|----------------------|----------------|-------------|--------|
| Month/Year | Grade AA | Blocks | Barrels  | Central & East       | West           | Central     | West   |
|            |          |        |          | Dollars per Pound    |                |             |        |
| Jul 2010   | 1.7787   | 1.5549 | 1.5161   | 1.2423               | 1.2048         | 0.3377      | 0.3769 |
| Aug        | 1.9900   | 1.6367 | 1.6006   | 1.2066               | 1.1265         | 0.3427      | 0.3739 |
| Sep        | 2.2262   | 1.7374 | 1.7114   | 1.2450               | 1.1814         | 0.3471      | 0.3750 |
| Oct        | 2.1895   | 1.7246 | 1.7120   | 1.2391               | 1.1911         | 0.3569      | 0.3807 |
| Nov        | 1.9295   | 1.4619 | 1.4520   | 1.2263               | 1.1990         | 0.3626      | 0.3868 |
| Dec        | 1.6327   | 1.3807 | 1.3751   | 1.2545               | 1.2305         | 0.3686      | 0.3909 |
| Jan 2011   | 2.0345   | 1.5140 | 1.4876   | 1.3552               | 1.3176         | 0.3869      | 0.4101 |
| Feb        | 2.0622   | 1.9064 | 1.8680   | 1.6012               | 1.5382         | 0.4138      | 0.4914 |
| Mar        | 2.0863   | 1.8125 | 1.8049   | 1.6607               | 1.5735         | 0.4718      | 0.5147 |
| Apr        | 1.9970   | 1.6036 | 1.5756   | 1.6505               | 1.5764         | 0.4588      | 0.5210 |
| May        | 2.0724   | 1.6858 | 1.6902   | 1.6562               | 1.6056         | 0.4905      | 0.5180 |
| Jun        | 2.1077   | 2.0995 | 2.0483   | 1.6786               | 1.6490         | 0.5149      | 0.5445 |
| Jul        | 2.0443   | 2.1150 | 2.1124   | 1.6350               | 1.6253         | 0.5409      | 0.5735 |
|            |          |        |          |                      |                |             |        |

### Market Statistics

| Month/Year | Distributing<br>Plants | Supply<br>Plants | Coop .9(c)<br>Handlers | Producers | Total<br>Producer<br>Milk | Est. Average<br>Daily Delivery<br>Per Producer | Class I<br>Utilization | Butterfat<br>Test | Protein<br>Test | Other<br>Solids<br>Test | Weighted<br>Average<br>SCC |
|------------|------------------------|------------------|------------------------|-----------|---------------------------|--|------------------------|-------------------|-----------------|-------------------------|----------------------------|
|            |                        |                  |                        |           | Mil. Ibs.                 | Pounds   | Percent                | Percent           | Percent         | Percent                 | (000)                      |
| Jul 2010   | 23                     | 50               | 13                     | 15,136    | 2,916                     | 6,214  | 12.1                   | 3.53              | 2.91            | 5.76                    | 283                        |
| Aug        | 24                     | 50               | 13                     | 15,244    | 2,811                     | 5,948  | 12.7                   | 3.54              | 2.92            | 5.76                    | 295                        |
| Sep        | 24                     | 50               | 13                     | 15,056    | 2,679                     | 5,928  | 13.9                   | 3.65              | 3.03            | 5.76                    | 276                        |
| Oct        | 24                     | 50               | 13                     | 15,023    | 2,746                     | 5,897  | 13.5                   | 3.75              | 3.11            | 5.75                    | 242                        |
| Nov        | 24                     | 50               | 13                     | 14,887    | 2,641                     | 5,916  | 14.4                   | 3.83              | 3.14            | 5.75                    | 226                        |
| Dec        | 24                     | 51               | 13                     | 14,870    | 2,764                     | 5,996  | 14.1                   | 3.85              | 3.13            | 5.75                    | 230                        |
| Jan 2011   | 22                     | 50               | 13                     | 14,748    | 2,843                     | 6,219  | 13.1                   | 3.82              | 3.11            | 5.75                    | 240                        |
| Feb        | 21                     | 50               | 13                     | 14,664    | 2,578                     | 6,277  | 13.3                   | 3.79              | 3.09            | 5.74                    | 242                        |
| Mar        | 23                     | 49               | 13                     | 13,348    | 2,611                     | 6,307  | 14.2                   | 3.76              | 3.07            | 5.75                    | 236                        |
| Apr        | 21                     | 50               | 13                     | 14,418    | 2,762                     | 6,386  | 13.0                   | 3.73              | 3.05            | 5.76                    | 236                        |
| May        | 20                     | 50               | 13                     | 14,234    | 2,895                     | 6,561  | 11.9                   | 3.69              | 3.03            | 5.74                    | 235                        |
| Jun        | 19                     | 49               | 13                     |           | 2,779                     |  | 11.6                   | 3.61              | 2.98            | 5.76                    | 247                        |
| Jul        | 19                     | 49               | 13                     |           | 2,828                     |  | 11.3                   | 3.59              | 2.92            | 5.74                    | 274                        |

<sup>\*</sup> NASS = National Agricultural Statistics Service, USDA.

## Class Prices

|            | Clas      | ss I Price N | lover | Class I Price at Cook County, IL |              |       |           | Class I          | I Price      |       |
|------------|-----------|--------------|-------|----------------------------------|--------------|-------|-----------|------------------|--------------|-------|
| Month/Year | Butterfat | Skim<br>Milk | 3.50% | Butterfat                        | Skim<br>Milk | 3.50% | Butterfat | Nonfat<br>Solids | Skim<br>Milk | 3.50% |
|            | lb.       | cwt.         | cwt.  | lb.                              | cwt.         | cwt.  | lb.       | lb.              | cwt.         | cwt.  |
| Jul 2010   | 1.6839    | 10.12        | 15.66 | 1.7019                           | 11.92        | 17.46 | 1.9034    | 1.2022           | 10.82        | 17.10 |
| Aug        | 1.8899    | 9.49         | 15.77 | 1.9079                           | 11.29        | 17.57 | 2.0406    | 1.1322           | 10.19        | 16.98 |
| Sep        | 2.0047    | 8.79         | 15.50 | 2.0227                           | 10.59        | 17.30 | 2.4114    | 1.0544           | 9.49         | 17.60 |
| Oct        | 2.3594    | 8.62         | 16.58 | 2.3774                           | 10.42        | 18.38 | 2.4506    | 1.0356           | 9.32         | 17.57 |
| Nov        | 2.4495    | 8.98         | 17.24 | 2.4675                           | 10.78        | 19.04 | 2.2492    | 1.0756           | 9.68         | 17.21 |
| Dec        | 2.3348    | 9.11         | 16.96 | 2.3528                           | 10.91        | 18.76 | 1.8022    | 1.0900           | 9.81         | 15.77 |
| Jan 2011   | 1.7696    | 9.33         | 15.20 | 1.7876                           | 11.13        | 17.00 | 2.0309    | 1.1144           | 10.03        | 16.79 |
| Feb        | 1.9003    | 9.57         | 15.89 | 1.9183                           | 11.37        | 17.69 | 2.3037    | 1.1411           | 10.27        | 17.97 |
| Mar        | 2.3136    | 10.50        | 18.23 | 2.3316                           | 12.30        | 20.03 | 2.2929    | 1.2444           | 11.20        | 18.83 |
| Apr        | 2.2583    | 11.94        | 19.43 | 2.2763                           | 13.74        | 21.23 | 2.2183    | 1.3700           | 12.33        | 19.66 |
| May        | 2.1984    | 12.49        | 19.75 | 2.2164                           | 14.29        | 21.55 | 2.2567    | 1.4656           | 13.19        | 20.63 |
| Jun        | 2.2700    | 12.82        | 20.32 | 2.2880                           | 14.62        | 22.12 | 2.3772    | 1.5022           | 13.52        | 21.37 |
| Jul        | 2.3770    | 13.17        | 21.03 | 2.3950                           | 14.97        | 22.83 | 2.2581    | 1.5411           | 13.87        | 21.29 |
| Aug        | 2.2496    | 14.05        | 21.43 | 2.2676                           | 15.85        | 23.23 |           | 1.5522           | 13.97        |       |

|            |           | CI      | ass III Price   |              | Class IV Price |           |                  |              |       |
|------------|-----------|---------|-----------------|--------------|----------------|-----------|------------------|--------------|-------|
| Month/Year | Butterfat | Protein | Other<br>Solids | Skim<br>Milk | 3.50%          | Butterfat | Nonfat<br>Solids | Skim<br>Milk | 3.50% |
|            | lb.       | lb.     | lb.             | cwt.         | cwt.           | lb.       | lb.              | cwt.         | cwt.  |
| Jul 2010   | 1.8964    | 2.0515  | 0.1700          | 7.36         | 13.74          | 1.8964    | 1.0493           | 9.44         | 15.75 |
| Aug        | 2.0336    | 2.3788  | 0.1647          | 8.35         | 15.18          | 2.0336    | 0.9780           | 8.80         | 15.61 |
| Sep        | 2.4044    | 2.3057  | 0.1673          | 8.13         | 16.26          | 2.4044    | 0.9608           | 8.65         | 16.76 |
| Oct        | 2.4436    | 2.4739  | 0.1736          | 8.69         | 16.94          | 2.4436    | 0.9896           | 8.91         | 17.15 |
| Nov        | 2.2422    | 2.1981  | 0.1797          | 7.87         | 15.44          | 2.2422    | 1.0172           | 9.15         | 16.68 |
| Dec        | 1.7952    | 2.1706  | 0.1852          | 7.82         | 13.83          | 1.7952    | 1.0068           | 9.06         | 15.03 |
| Jan 2011   | 2.0239    | 1.7590  | 0.2002          | 6.63         | 13.48          | 2.0239    | 1.0743           | 9.67         | 16.42 |
| Feb        | 2.2967    | 2.5586  | 0.2310          | 9.29         | 17.00          | 2.2967    | 1.1930           | 10.74        | 18.40 |
| Mar        | 2.2859    | 3.3024  | 0.2665          | 11.81        | 19.40          | 2.2859    | 1.3134           | 11.82        | 19.41 |
| Apr        | 2.2113    | 2.4984  | 0.2902          | 9.46         | 16.87          | 2.2113    | 1.3862           | 12.48        | 19.78 |
| May        | 2.2497    | 2.3133  | 0.3026          | 8.96         | 16.52          | 2.2497    | 1.4298           | 12.87        | 20.29 |
| Jun        | 2.3702    | 2.9807  | 0.3339          | 11.21        | 19.11          | 2.3702    | 1.4694           | 13.22        | 21.05 |
| Jul        | 2.2511    | 3.8292  | 0.3608          | 14.00        | 21.39          | 2.2511    | 1.4336           | 12.90        | 20.33 |

## **Producer Prices**

| Month/Year | Producer<br>Price<br>Differential | Statistical Uniform Price (at 3.50%) | Butterfat Price | Protein Price | Other Solids<br>Price | SCC<br>Adjustment<br>Rate | Producer<br>Mailbox Price<br>(at test) |
|------------|-----------------------------------|--------------------------------------|-----------------|---------------|-----------------------|---------------------------|--|
|            | \$ per cwt.                       | \$ per cwt.                          | \$ per lb.      | \$ per lb.    | \$ per lb.            | \$ per cwt.               | \$ per cwt.                            |
| May 2010   | 0.39                              | 13.77                                | 1.7058          | 2.1523        | 0.1704                | 0.00071                   | 14.77                                  |
| Jun        | 0.52                              | 14.14                                | 1.7234          | 2.2040        | 0.1748                | 0.00072                   | 14.76                                  |
| Jul        | 0.65                              | 14.39                                | 1.8964          | 2.0515        | 0.1700                | 0.00073                   | 15.19                                  |
| Aug        | 0.47                              | 15.65                                | 2.0336          | 2.3788        | 0.1647                | 0.00080                   | 16.24                                  |
| Sep        | 0.34                              | 16.60                                | 2.4044          | 2.3057        | 0.1673                | 0.00085                   | 17.77                                  |
| Oct        | 0.23                              | 17.17                                | 2.4436          | 2.4739        | 0.1736                | 0.00088                   | 18.63                                  |
| Nov        | 0.48                              | 15.92                                | 2.2422          | 2.1981        | 0.1797                | 0.00081                   | 17.77                                  |
| Dec        | 0.58                              | 14.41                                | 1.7952          | 2.1706        | 0.1852                | 0.00073                   | 16.39                                  |
| Jan 2011   | 0.64                              | 14.12                                | 2.0239          | 1.7590        | 0.2002                | 0.00070                   | 16.12                                  |
| Feb        | 0.23                              | 17.23                                | 2.2967          | 2.5586        | 0.2310                | 0.00087                   | 18.99                                  |
| Mar        | 0.03                              | 19.43                                | 2.2859          | 3.3024        | 0.2665                | 0.00099                   | 20.70                                  |
| Apr        | 0.64                              | 17.51                                | 2.2113          | 2.4984        | 0.2902                | 0.00085                   | 18.97                                  |
| May        | 0.74                              | 17.26                                | 2.2497          | 2.3133        | 0.3026                | 0.00083                   | 18.86                                  |
| Jun        | 0.47                              | 19.58                                | 2.3702          | 2.9807        | 0.3339                | 0.00095                   |  |
| Jul        | 0.21                              | 21.60                                | 2.2511          | 3.8292        | 0.3608                | 0.00106                   |  |

FEDERAL MILK MARKET ADMINISTRATOR U.S. DEPARTMENT OF AGRICULTURE 1600 W. 82nd St., Suite 200 Minneapolis, MN 55431-1420

Address Service Requested

FIRST-CLASS MAIL U.S. POSTAGE PAID HOPKINS, MN PERMIT NO. 586

### Summary of Federal Order Data - July 2011

Uniform or Statistical Uniform Price at 3.5% Butterfat

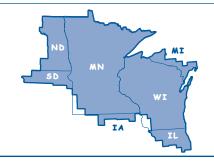
|                               | Federal Order<br>Number / Name | Producer<br>Deliveries | Class I<br>Producer<br>Receipts | Class I<br>Utilization | Class I<br>Price | Producer<br>Price<br>Differential | FOB<br>Market   | FOB<br>Cook Cty.<br>Illinois | Change From<br>Previous<br>Year |
|-------------------------------|--------------------------------|------------------------|---------------------------------|------------------------|------------------|-----------------------------------|-----------------|------------------------------|---------------------------------|
|                               |                                | Thousand Pounds        |                                 | Percent                | Dollars per Cwt  |                                   | Dollars per Cwt |                              |                                 |
| 1                             | Northeast                      | 1,995,798              | 772,801                         | 38.7                   | \$ 24.28         | \$ 1.37                           | \$ 22.76        | \$ 21.31                     | \$ 5.33                         |
| 5                             | Appalachian                    | 499,364                | 331,544                         | 66.4                   | 24.43            | n/a                               | 23.35           | 21.75                        | 4.81                            |
| 6                             | Florida                        | 222,040                | 188,318                         | 84.8                   | 26.43            | n/a                               | 25.44           | 21.84                        | 4.57                            |
| 7                             | Southeast                      | 543,074                | 347,881                         | 64.1                   | 24.83            | n/a                               | 23.69           | 21.69                        | 5.32                            |
| 30                            | Upper Midwest                  | 2,827,807              | 320,858                         | 11.3                   | 22.83            | 0.21                              | 21.60           | 21.60                        | 7.21                            |
| 32                            | Central                        | 1,229,492              | 330,529                         | 26.9                   | 23.03            | 0.21                              | 21.60           | 21.40                        | 5.97                            |
| 33                            | Mideast                        | 1,400,000              | 474,223                         | 33.9                   | 23.03            | 0.52                              | 21.91           | 21.71                        | 5.79                            |
| 124                           | Pacific Northwest              | 734,010                | 172,046                         | 23.4                   | 22.93            | (0.05)                            | 21.34           | 21.24                        | 5.67                            |
| 126                           | Southwest                      | 922,762                | 324,828                         | 35.2                   | 24.03            | 1.17                              | 22.56           | 21.36                        | 6.03                            |
| 131                           | Arizona                        | 353,839                | 110,117                         | 31.1                   | 23.38            | n/a                               | 21.58           | 21.03                        | 5.44                            |
| All Market Average or Total * |                                | 10,728,187             | 3,373,145                       | 31.4                   |                  |                                   |                 |                              |                                 |

n/a = Not applicable.

\* May not add due to rounding.

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