# USDA

Federal Milk Market Administrator U.S. Department of Agriculture

## **UPPER MIDWEST DAIRY NEWS**

H. Paul Kyburz, Market Administrator

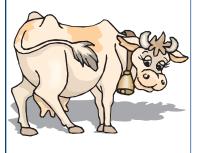
#### Volume 14, Issue 2

**Upper Midwest Marketing Area, Federal Order No. 30** 

February 2013

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#### USDA Issues Final Rule Amending All Federal Milk Marketing Orders

The Secretary of Agriculture recently issued a Final Decision for all Federal milk marketing orders, including the Upper Midwest Order.

This decision finalizes changes to the manufacturing allowances and the butterfat yield factor contained in the Class III and Class IV product price formulas. These amendments were adopted by an interim final rule issued on July 25, 2008 (73 FR 44617) that became effective on October 1, 2008.

Specifically, this decision adopts the same manufacturing (make) allowances:

Cheese	\$0.2003 per pound
Butter	\$0.1715 per pound
NFDM	\$0.1678 per pound
Dry Whey	\$0.1991 per pound

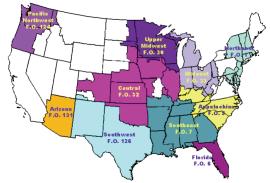
The decision also keeps the same increase of the butterfat yield factor in the butterfat price formula from 1.20 to 1.211.

In addition, the decision terminates the proceeding with regard to additional proposals that addressed the collection of manufacturing cost information, the use of an energy cost adjustor, and providing for a cost addon feature to Class III and Class IV productprice formulas.

The final decision requires producer approval, and a referendum is currently being conducted for the Upper Midwest Order.

An electronic version of the decision and related information is available on our website at: www.fmma30.com. A paper copy can be obtained by calling Harold Ferguson toll-free at 1-888-301-8224, ext. 231.

#### Federal Milk Marketing Order Areas



#### Pool Summary

- In January, producer milk totaled 3.0 billion pounds, up 248 million pounds from December and 155 million pounds above January 2012.
- Class I utilization totaled 334 million pounds, up 4.0% from December. Class I usage accounted for 11.0% of producer milk.
- Class III utilization totaled 2.4 billion

pounds and accounted for 79.2% of producer milk.

- The January Producer Price Differential (PPD) was \$0.20 per cwt.
- The Statistical Uniform Price was \$18.34 per cwt., down \$0.57 from December, but \$0.97 above January 2012.
- Market statistics for January are shown on Pages 4 and 5.

#### January 2013 Producer Milk by Class

		Product	
	Percent	Pounds	Price
			\$/cwt.
Class I	11.0	334,149,907	20.77
Class II	5.5	166,600,436	18.19
Class III	79.2	2,397,986,855	18.14
Class IV	4.3	131,180,421	17.63
Total		3,029,917,619	

#### Recap of Federal Order Data for 2012

The table to the right and the map below summarize data for all Federal milk orders for 2012. Some comparisons are also made to data for 2011.

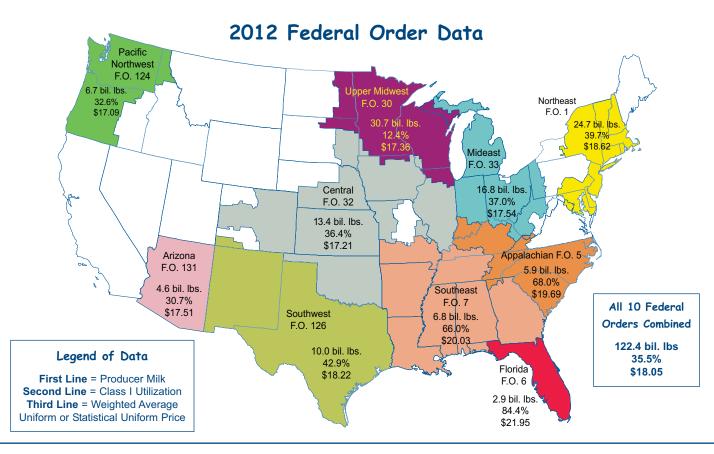
Producer milk in 2012 for all Federal orders combined totaled 122.4 billion pounds, down slightly from a year ago. Class I producer milk for all Federal orders totaled 43.5 billion pounds, or 35.5% of producer milk. Total Class I pounds for all Federal orders in 2012 decreased by about 2.0% from the previous year. Class I use in 2012 ranged from 12.4% in the Upper Midwest Order to 84.4% in the Florida Order.

The weighted average uniform price for all Federal orders combined for 2012 was \$18.05 per cwt., down from \$19.87 in 2011. The average uniform price in 2012 ranged from \$17.09 in the Pacific Northwest Order to \$21.95 in the Florida Order.

It should be noted that Federal order prices are *minimums* and do not necessarily represent what producers are actually paid. Upper Midwest producers, for example, sometimes receive premiums considerably above the Federal order minimums.

#### Summary of Data for All Federal Orders -- 2012

	Producer Deliveries	Class I Producer Receipts	Class I U 2012	2011
	1,000 Pounds	1,000 Pounds	Perc	cent
January	11,344,674	3,854,272	34.0	36.3
February	10,992,465	3,561,739	32.4	35.7
March	11,921,274	3,767,233	31.6	37.8
April	11,512,617	3,509,247	30.5	33.6
May	11,820,945	3,598,301	30.4	33.0
June	9,686,915	3,342,348	34.5	31.6
July	8,980,409	3,368,929	37.5	31.4
August	9,049,867	3,695,567	40.8	35.0
September	8,488,425	3,485,500	41.1	35.9
October	8,574,548	3,874,220	45.2	35.0
November	8,973,256	3,788,842	42.2	36.8
December	11,043,051	3,645,970	33.0	38.2
2012 Total	122,388,446	43,492,168	35.5	
2011 Total	126,879,131	44,382,799		35.0



#### 2012 U.S. Milk Production Up 2.1% from 2011

The U.S. Department of Agriculture final estimate of U.S. milk production for 2012 is 200 billion pounds, up 2.1% from 196 billion pounds in 2011. The 2012 milk production total is a record high for the third consecutive year.

U.S. production per cow for 2012 is estimated at 21,697 pounds, 361 pounds, or 1.7%, above a year earlier.

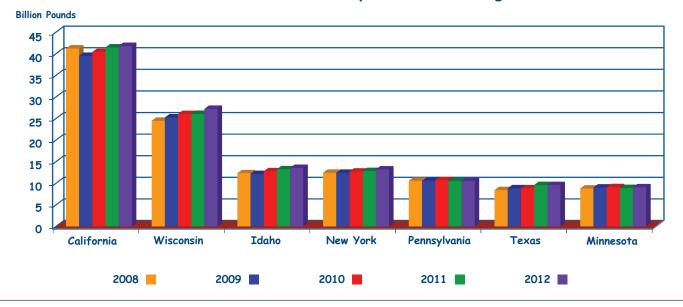
The estimated number of cows on farms in 2012 was 9.233 million head, 39,000 head more than the previous year. California remained the nation's leading milk producing state, with a 21% share in 2011. Wisconsin followed and accounted for about 14% of the U.S. total. The top ten milk producing states, combined, accounted for 74% of total U.S. milk production in 2012.

As shown in the table to the right, Michigan had the largest increase on a percentage basis at 4.8%, followed by Wisconsin at 4.5%, New York at 2.8%, Idaho at 2.3%, and Minnesota at 2.0%. Production in Pennsylvania and New Mexico declined slightly from the previous year.

	2012 Milk Production	
<b>Top 10</b>	Milk Producing States & U	J.S.

	2011 <u>Production</u> <i>Mil. Lbs.</i>	2012 Production <i>Mil. Lbs</i>	Change Percent
California	41,462	41,801	0.8%
Wisconsin	26,058	27,224	4.5%
Idaho	13,256	13,558	2.3%
New York	12,838	13,196	2.8%
Pennsylvania	10,547	10,493	-0.5%
Texas	9,582	9,596	0.1%
Minnesota	8,890	9,071	2.0%
Michigan	8,478	8,889	4.8%
New Mexico	8,177	8,149	-0.3%
Washington	6,169	6,234	1.1%
United States	196,164	200,324	2.1%

#### Milk Production -- Top 7 Milk Producing States



#### **Upper Midwest Pool Statistics - January 2013**

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers		Differential
Cwt.	Number	Pounds	Pounds	Pounds	Value	Pounds	Value
\$1.80	3	88,241,193	21,339,121	109,580,314	\$0	90,356,046	\$1,626,409
\$1.75	36	142,625,035	1,163,130,840	1,305,755,875	652,878	92,217,103	1,613,799
\$1.70	29	248,458,707	1,305,439,763	1,553,898,470	1,553,899	131,380,213	2,233,464
\$1.65	4	23,709,901	36,973,059	60,682,960	91,024	20,196,545	333,243
Total	72	503,034,836	2,526,882,783	3,029,917,619	\$2,297,801	334,149,907	\$5,806,915

## Computation of Producer Price Differential-January 2013

		Utilization Percentage	Product Pounds	Component Pounds	Rate	Value
Class I	Differential Value					\$ 5,806,914.77
	Product	11.0%	334,149,907			
	Skim Milk			329,412,389	\$13.3300	43,910,671.45
	Butterfat			4,737,518	1.7452	8,267,916.39
Class II	Product	5.5%	166,600,436			
	Nonfat Solids			14,473,930	1.4400	20,842,459.20
	Butterfat			10,651,845	1.6238	17,296,465.92
Class III	Product	79.2%	2,397,986,855			
	Protein			75,510,404	3.2862	248,142,289.65
	Other Solids			137,989,779	0.4647	64,123,850.36
	Butterfat			88,380,640	1.6168	142,893,818.75
Class IV	Product	4.3%	131,180,421			
	Nonfat Solids			10,830,681	1.3784	14,929,010.67
	Butterfat			14,048,229	1.6168	22,713,176.63
SCC Adjus	tment (Class II, III, and	IV)				3,271,385.13
Total Prod	ucer Milk *		3,029,917,619			\$ 592,197,958.92
Add:	Overage Inventory Reclassified Other Source Milk §.6 Other Source Milk §.6	60(h)	256,659			33,886.25 10,799.43 0.00 6,236.81
Subtract:	Transportation Credit Assembly Credit Credit for Reconstitut Producer Milk Protein Producer Milk Other S Producer Milk Butterf Producer Milk SCC A	ed FMP Solids at				47,752.13 266,347.24 0.00 313,017,109.33 80,846,379.09 190,488,517.47 3,697,470.62
Total Milk a	and Value		3,030,174,278			\$ 3,885,305.53
Add:	Location Adjustment - One-Half Unobligated		regulated Supply Plan Settlement Fund	t Milk		2,298,314.26 1,185,442.76
Total Value	•				0.243189	\$ 7,369,062.55
Subtract:	Producer Settlement	Fund Reserve			0.043189	1,308,713.99
Produce	er Price Differentia	al **			\$0.20	\$ 6,060,348.56

\* An estimated 173 million pounds of milk was not pooled.

\*\* Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



### Utilization and Classification of Milk

	Januar	y 2013	December 2012	January 2012		
	Product Pounds	Butterfat Pounds	Product Pounds	Product Pounds		
Class I Utilization:						
Packaged Disposition	42 625 400	1 200 426	40 705 610	44 614 502		
Milk Flavored Milk	42,635,499 2,304,909	1,399,426 72,800	42,725,612 2,687,427	41,614,593 2,169,243		
Reduced Fat Milk	119,967,580	2,315,137	117,289,496	116,971,333		
Lowfat Milk	59,846,758	563,011	57,265,604	59,727,293		
Fat Free Milk	74,079,108	68,941	72,230,027	78,366,781		
Flavored Reduced and Fat Free Milk	31,632,816	208,740	31,064,234	33,668,200		
Buttermilk	2,659,132	37,258	2,733,068	2,501,185		
Total Packaged Disposition	333,125,802	4,665,313	325,995,468	335,018,628		
Total Ending Inventory	22,232,436	304,463	20,617,301	21,404,027		
Bulk to Nonpool Plants Shrinkage	1,211,438 1,874,691	23,688 83,115	680,098 2,510,189	1,200,349 1,779,857		
Total Class I Utilization	358,444,367	5,076,579	349,803,056	359,402,861		
Other Order Plants	(3,320,115)	(56,738)	(3,166,000)	(3,345,511)		
Beginning Inventory	(20,612,516)	(279,950)	(24,752,957)	(22,016,105)		
Reused Products	0	0	0	0		
Other Source Milk	(270,250)	(116)	(285,089)			
Overage	0	0	0	0		
Interhandler Adjustment	(91,579)	(2,257)	(170,470)	(473,158)		
Class I Producer Milk	334,149,907	4,737,518	321,428,540	333,568,087		
Class II Utilization:						
Total Class II Utilization	175,775,258	11,061,187	155,583,030	95,592,495		
Other Order Plants	0	0	0	0		
Beginning Inventory	(2,276,303)	(181,332)		(819,554)		
Reused Products	(6,681,112)	(10,603)	(7,232,824)	(8,386,164)		
Other Source Milk Overage	(217,407)	(217,407)	(163,110)	(243,921)		
Class II Producer Milk	166,600,436	10,651,845	148,187,096	86,142,856		
Class III Utilization:	2 402 426 040	99 406 094	2,176,010,318	2 262 268 600		
Total Class III Utilization Other Order Plants	2,403,136,940 (1,693,052)	88,496,081 (26,645)	(3,210,518)	2,362,368,699 (2,563,772)		
Beginning Inventory	(2,940,532)	(61,546)	(975,357)	(1,548,527)		
Reused Products	0	0	(010,001)	0		
Other Source Milk	(463,518)	(21,236)	(1,443,686)	(545,228)		
Overage	(52,983)	(6,014)	(62,359)	(82,604)		
Class III Producer Milk	2,397,986,855	88,380,640	2,170,318,398	2,357,628,568		
Class IV Utilization:						
Total Class IV Utilization	254,767,141	18,882,584	269,204,342	181,617,161		
Other Order Plants	(4,315,465)	(200,961)	(3,220,125)	(3,804,536)		
Beginning Inventory	(22,529,920)	(1,242,475)	(18,839,796)	(20,875,003)		
Reused Products	0 (06 717 050)	(2,288,082)	(104 880 008)	(50 519 725)		
Other Source Milk Overage	(96,717,059) (24,276)	(3,388,083) (2,836)	(104,880,098) (214,298)	(59,518,735) (97,267)		
Class IV Producer Milk	131,180,421	14,048,229	142,050,025	97,321,620		
Total Producer Milk All Classes	3,029,917,619	117,818,232	2,781,984,059	2,874,661,131		

-- Restricted Information

## **Commodity Prices**

		Weighted Monthly Average Prices *						Weighte	d Two-Wee	k Averag	e Prices *	
	Cł	neddar Chee	ese	Nonfat		Cheddar Cheese			Nonfat			
Month/Year	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whey	Blocks	Barrels	Average	Butter	Dry Milk	Dry Whe
			Dollars pe	er Pound					Dollars p	er Pound		
Jan 2012	1.5910	1.6006	1.6097	1.5900	1.3942	0.6876	1.5767	1.6059	1.6052	1.5893	1.4155	0.6915
Feb	1.5230	1.5279	1.5410	1.4712	1.3792	0.6400	1.5450	1.5349	1.5553	1.5220	1.3930	0.6531
Mar	1.4972	1.5193	1.5248	1.4347	1.3310	0.6107	1.4941	1.5100	1.5186	1.4299	1.3334	0.6117
Apr	1.5209	1.5209	1.5361	1.4634	1.2514	0.5921	1.5317	1.5247	1.5431	1.4624	1.2642	0.6022
May	1.5229	1.4900	1.5215	1.3657	1.1551	0.5389	1.5270	1.4915	1.5243	1.3506	1.1460	0.5355
Jun	1.5837	1.5556	1.5846	1.3991	1.1023	0.5013	1.5704	1.5401	1.5703	1.3766	1.1008	0.5052
Jul	1.6547	1.6950	1.6857	1.5386	1.1744	0.5023	1.6434	1.6865	1.6781	1.5246	1.1588	0.4944
Aug	1.7483	1.7624	1.7682	1.6859	1.2543	0.5352	1.7361	1.7464	1.7545	1.6877	1.2518	0.5350
Sep	1.8582	1.8423	1.8647	1.8269	1.3768	0.5846	1.8524	1.8262	1.8542	1.8237	1.3708	0.5804
Oct	2.0366	2.0308	2.0479	1.9168	1.4636	0.6205	1.9953	2.0156	2.0186	1.9197	1.4503	0.6130
Nov	2.0210	1.9769	2.0146	1.8410	1.5143	0.6480	2.0669	2.0474	2.0717	1.8860	1.5112	0.6450
Dec	1.8090	1.7439	1.7925	1.5981	1.5384	0.6610	1.8405	1.7769	1.8250	1.6126	1.5442	0.6588
Jan 2013	1.7449	1.7277	1.7485	1.5066	1.5601	0.6503	1.7506	1.7264	1.7535	1.5280	1.5603	0.6536

Butter		Chedda	r Cheese	Nonfat Dry Milk (Lov	v/Medium Heat)	Whey Powder	
Month/Year	Grade AA	Blocks	Barrels	Central & East	West	Central	West
				Dollars per Pound			
Jan 2012	1.5831	1.5546	1.5358	1.4344	1.3670	0.7160	0.6954
Feb	1.4273	1.4793	1.4823	1.3760	1.3376	0.6672	0.5836
Mar	1.4895	1.5193	1.5152	1.3077	1.2785	0.5273	0.4675
Apr	1.4136	1.5039	1.4524	1.2267	1.2186	0.4639	0.4604
May	1.3531	1.5234	1.4701	1.1748	1.1230	0.4602	0.4498
Jun	1.4774	1.6313	1.5871	1.2039	1.1733	0.4814	0.4894
Jul	1.5831	1.6855	1.6826	1.2758	1.2141	0.4795	0.5035
Aug	1.7687	1.8262	1.7889	1.4312	1.3770	0.5221	0.5553
Sep	1.8803	1.9245	1.8780	1.5963	1.5157	0.5751	0.5979
Oct	1.9086	2.0757	2.0240	1.5555	1.4973	0.6003	0.6134
Nov	1.7910	1.9073	1.8388	1.5458	1.5163	0.6299	0.6221
Dec	1.5590	1.7448	1.6634	1.5666	1.5458	0.6318	0.6184
Jan 2013	1.4933	1.6965	1.6388	1.5723	1.6592	0.6302	0.5993

## **Market Statistics**

Month/Year	Distributing Plants	Supply Plants	Coop .9(c) Handlers	Producers	Total Producer Milk	Est. Average Daily Delivery Per Producer	Class I Utilization	Butterfat Test	Protein Test	Other Solids Test	Weighted Average SCC
					Mil. Ibs.	Pounds	Percent	Percent	Percent	Percent	(000)
Jan 2012	20	50	13	13,670	2,875	6,782	11.6	3.84	3.13	5.76	212
Feb	19	50	12	13,615	2,710	6,862	11.4	3.82	3.12	5.76	214
Mar	19	50	12	13,646	2,938	6,943	11.0	3.77	3.07	5.76	216
Apr	18	50	12	13,627	2,890	7,069	10.6	3.75	3.07	5.78	213
May	19	50	13	13,729	3,045	7,154	10.5	3.70	3.04	5.76	212
Jun	20	51	12	12,744	2,582	6,753	11.4	3.63	3.00	5.76	221
Jul	20	53	12	11,551	2,235	6,239	13.2	3.58	2.94	5.74	246
Aug	20	51	12	11,196	2,262	6,513	14.5	3.63	3.01	5.74	248
Sep	20	51	12	10,911	2,072	6,327	15.1	3.74	3.09	5.73	227
Oct	21	51	12	11,083	2,027	5,897	16.7	3.89	3.17	5.73	209
Nov	21	51	12	11,721	2,265	6,441	14.8	3.91	3.18	5.72	203
Dec	21	50	12	-	2,782	·	11.6	3.89	3.15	5.74	201
Jan 2013	21	51	12		3,030		11.0	3.89	3.14	5.74	210

\* Average prices released before April 1, 2012 are based on NASS survey prices, but AMS survey prices thereafter.

#### **Class Prices**

	Class I Price Mover			Class I Price at Cook County, IL				Class II Price				
Month/Year	Skim Butterfat Milk 3.50%			Skim Butterfat Milk 3.50%			%	Nonfat Skim Butterfat Solids Milk			3.50%	
	lb.	cwt.	cwt.	lb.	cwt.	cwt		lb.		cwt.	cwt.	
Jan 2012 Feb Mar Apr May Jun Jul	1.7395 1.7170 1.6355 1.5239 1.5633 1.4279 1.4594	13.17 11.42 10.96 10.70 10.76 10.61 10.78	18.80 17.03 16.30 15.66 15.85 15.24 15.51	1.7575 1.7350 1.6535 1.5419 1.5813 1.4459 1.4774	14.97 13.22 12.76 12.50 12.56 12.41 12.58	20.6 18.8 18.1 17.4 17.6 17.0 17.3	3 0 6 5 4	1.7248 1.5809 1.5367 1.5715 1.4532 1.4936 1.6626	1.3133   1.2911   1.2322   1.1633   1.0467	11.82 11.62 11.09 10.47	17.67 16.94 16.59 16.20 15.19 14.32 14.51	
Aug Sep Oct Nov Dec Jan 2013 Feb	1.6386 1.8361 2.0008 2.1171 2.0763 1.7452 1.6427	11.21 11.57 12.31 13.77 14.63 13.33 12.91	16.55 17.59 18.88 20.70 21.39 18.97 18.21	1.6566 1.8541 2.0188 2.1351 2.0943 1.7632 1.6607	13.01 13.37 14.11 15.57 16.43 15.13 14.71	18.3 19.3 20.6 22.5 23.1 20.7 20.0	9 8 0 9 7	1.8409 2.0117 2.1206 2.0288 1.7346 1.6238	1.1511   1.2689   1.3478   1.4078	10.36 11.42 12.13 12.67 12.96	15.64 17.04 18.44 18.81 18.30 18.19	
			Class III Price	ce				Class IV Price				
Month/Year	Butterfat	Protein <i>Ib.</i>	Other Solids <i>Ib</i> .		(	3.50% cwt.		tterfat	Nonfat Solids <i>lb.</i>	Skim Milk <i>cwt.</i>	3.50% cwt.	
Jan 2012 Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan 2013	1.7178 1.5739 1.5297 1.5645 1.4462 1.4866 1.6556 1.8339 2.0047 2.1136 2.0218 1.7276 1.6168	2.7326 2.6627 2.6571 2.6568 2.7344 2.8952 3.0430 3.1211 3.2521 3.7278 3.7172 3.3113 3.2862	0.503; 0.454 0.423; 0.404; 0.350; 0.311; 0.312; 0.346; 0.397 0.434; 0.434; 0.462; 0.475; 0.464;	1 10.9   9 10.7   8 10.6   0 10.5   3 10.8   3 11.2   2 11.7   1 12.4   0 14.1   4 14.2   8 13.0	3 4 2 4 1 8 2 2 2 2 5 7	17.05 16.06 15.72 15.72 15.63 16.68 17.73 19.00 21.02 20.83 18.66 18.14	1.4 1.4 1.4 1.4 1.4 1.4 1.4 2.4 2.4 2.1 2.1 1.1	7178 5739 5297 5645 4462 4866 6556 8339 0047 1136 00218 7276 6168	1.2141 1.1993 1.1516 1.0728 0.9774 0.9252 0.9965 1.0756 1.1969 1.2828 1.3330 1.3569 1.3784	10.93 10.79 10.36 9.66 8.80 8.33 8.97 9.68 10.77 11.55 12.00 12.21 12.41	16.56 15.92 15.35 14.80 13.55 13.24 14.45 15.76 17.41 18.54 18.66 17.83 17.63	

## **Producer** Prices

Month/Year	Producer Price Differential	Statistical Uniform Price <i>(at 3.50%)</i>	Butterfat Price	Protein Price	Other Solids Price	SCC Adjustment Rate	Producer Mailbox Price <i>(at test)</i>	
	\$ per cwt.	\$ per cwt.	\$ per lb.	\$ per lb.	\$ per lb.	\$ per cwt.	\$ per cwt.	
Nov 2011	0.08	19.15	1.9508	3.2341	0.4521	0.00092	20.97	
Dec	(0.06)	18.71	1.7443	3.3404	0.4683	0.00090	20.70	
Jan 2012	0.39	17.44	1.7178	2.7326	0.5032	0.00080	19.33	
Feb	0.29	16.35	1.5739	2.6627	0.4541	0.00077	18.21	
Mar	0.26	15.98	1.5297	2.6571	0.4239	0.00076	17.57	
Apr	0.20	15.92	1.5645	2.6568	0.4048	0.00077	17.46	
May	0.22	15.45	1.4462	2.7344	0.3500	0.00076	16.81	
Jun	0.07	15.70	1.4866	2.8952	0.3113	0.00079	16.92	
Jul	(0.02)	16.66	1.6556	3.0430	0.3123	0.00084	17.54	
Aug	(0.04)	17.69	1.8339	3.1211	0.3462	0.00088	18.89	
Sep	(0.14)	18.86	2.0047	3.2521	0.3971	0.00093	20.61	
Oct	(0.49)	20.53	2.1136	3.7278	0.4340	0.00102	22.85	
Nov	(0.15)	20.68	2.0218	3.7172	0.4624	0.00101		
Dec	0.32	18.98	1.7276	3.3113	0.4758	0.00090		
Jan 2013	0.20	18.34	1.6168	3.2862	0.4647	0.00087		

FEDERAL MILK MARKET ADMINISTRATOR U.S. DEPARTMENT OF AGRICULTURE 1600 West 82nd Street, Suite 200 Minneapolis, MN 55431-1420

Address Service Requested

#### Summary of Federal Order Data - January 2013

							Uniform or Statistical Uniform Price at 3.5% Butterfat		
	Federal Order Number / Name	Producer Deliveries	Class I Producer Receipts	Class I Utilization	Class I Price	Producer Price Differential	FOB Market	FOB Cook Cty. Illinois	Change From Previous Year
		—— Thousand Pounds ——		Percent	— Dollars per Cwt.—		Dollars per Cwt		
1	Northeast	2,149,951	834,999	38.8	\$ 22.22	\$1.59	\$ 19.73	\$ 18.28	\$0.36
5	Appalachian	512,367	357,094	69.7	22.37	n/a	21.10	19.50	0.32
6	Florida	255,186	219,322	85.9	24.37	n/a	23.32	19.72	0.21
7	Southeast	579,872	398,844	68.8	22.77	n/a	21.50	19.50	0.43
30	Upper Midwest	3,029,918	334,150	11.0	20.77	0.20	18.34	18.34	0.90
32	Central	1,193,159	434,635	36.4	20.97	0.43	18.57	18.37	0.64
33	Mideast	1,532,777	564,185	36.8	20.97	0.59	18.73	18.53	0.49
124	Pacific Northwest	698,645	190,337	27.2	20.87	0.27	18.41	18.31	0.65
126	Southwest	1,258,498	391,723	31.1	21.97	1.23	19.37	18.17	0.49
131	Arizona	398,169	118,435	29.7	21.32	n/a	18.82	18.27	0.70
All Market Average or Total *		11,608,541	3,843,724	33.1					

n/a = Not applicable.

\* May not add due to rounding.

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