



UPPER MIDWEST DAIRY NEWS

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USDA Fresh Fluid Milk Purchase Program

The U.S. Department of Agriculture (USDA) recently announced plans to purchase \$50 million in Fresh Fluid Milk for distribution to various food nutrition assistance programs. Purchases will be made under the authority of Section 32, with the purpose to encourage the continued domestic consumption of these products by diverting them from the normal channels of trade and commerce.

Solicitations will be issued in the near future and available electronically. The full press release is available: www.ams.usda.gov/content/usda-section-32-fresh-fluid-milk-

purchase-program-announced. Direct any inquiries to the Agricultural Marketing Specialist, Caroline Russell, via email, at Caroline.Russell@usda.gov.

| Material | Material | Solicitation | Delivery |
|----------------------------------|---|--|--|
| Code | Description | | Timeframe* |
| Gallons & Half- Gallons | Fluid Milk Whole Fluid Milk 2% Fluid Milk 1% | November 2019 February 2020 May 2020 August 2020 | Quarter 1 Quarter 2 Quarter 3 Quarter4 |



AMS Seeks Feedback on Grant Programs

SDA's Agricultural Marketing Service (AMS) is updating their performance measures and looking for feedback from farmers, producers, ranchers, farmer organizations, trade associations, universities, etc. for their grant programs, including the Farmers Market and Local Food Promotion Programs, Specialty Crop Block Grant Program, and Dairy Business Innovation Initiatives. Visit their website to learn more about the Performance Measures project.

You may provide your feedback at the following national meeting or through comments to https://nasda.foundation/contact-us | RSVP Today!

Monterey, CA: November 5, 2019

Meetings were previously held in:

Rosemont, IL: October 9, 2019 New Haven, CT: October 25, 2019 Tallahassee, FL: October 29, 2019

Pool Summary

- ➤ In September, producer milk totaled 2.3 billion pounds, down 26% on a daily basis from last month, but 5.9% above last year. The drop from August is from a much larger volume of milk not pooled.
- ➤ Class I utilization was 221 million pounds, up 2.4% on daily basis from August, but 1.5% below last year. In September, Class I use was 9.7% of producer milk.
- ➤ The September Producer Price Differential (PPD) was \$(0.08) per cwt.
- ➤ The Statistical Uniform Price was \$18.23 per cwt., up \$0.48 from August and \$2.21 above last year.
- ➤ Market statistics for September are shown on Pages 3, 4 and 5.

September 2019 Producer Milk by Class

| | | Product | |
|-----------|---------|---------------|---------|
| | Percent | Pounds | Price |
| | | | \$/cwt. |
| Class I | 9.7 | 220,901,413 | 19.65 |
| Class II | 7.5 | 171,046,213 | 16.93 |
| Class III | 77.7 | 1,773,978,096 | 18.31 |
| Class IV | 5.1 | 117,935,539 | 16.35 |
| Total | | 2,283,861,261 | |

Members Named to National Dairy Board

The U.S. Department of Agriculture recently announced the appointment of 12 members to the 37-member National Dairy Promotion and Research Board, funded by dairy farmers, serving 3-year terms from November 1, 2019 through October 31, 2022. Below are the members of the board effective November 1, 2019. A map of the 12 regions is shown on Page 3.

The National Dairy Promotion and Research Board carries out coordinated promotion and research programs to help build demand and expand domestic and international markets for dairy products. Dairy Management Inc.TM, runs the national dairy checkoff program.

REGION 1 (Alaska, Oregon, & Washington)

Warren L. Chamberlain

Oregon

2nd Term Expires 10/31/21

Dolores J. Werkhoven

Washington

1st Term Expires 10/31/20

REGION 2 (California & Hawaii)

Justin F. Leyendekker *

California

1st Term Expires 10/31/22

Stephen D. Maddox *

California

2nd Term Expires 10/31/22

Michael R. Oosten *

California

2nd Term Expires 10/31/22

Brad J. Scott

California

2nd Term Expires 10/31/21

Pauline Tjaarda

California

2nd Term Expires 10/31/21

Arlene J. Vander Eyk *

California

2nd Term Expires 10/31/22

Stephen D. Weststeyn *

California

1st Term Expires 10/31/22

REGION 3 (Arizona, Colorado, Montana, Nevada, Utah, & Wyoming)

Manuel C. Cabellero *

Arizona

3rd Term Expires 10/31/22

James E. Webb

Colorado

2nd Term Expires 10/31/20

REGION 4 (Arkansas, Kansas, New Mexico, Oklahoma, & Texas)

William R. Anglin

Arkansas

2nd Term Expires 10/31/20

David W. Jackson

Texas

1st Term Expires 10/31/21

Orville D. Miller

Kansas

1st Term Expires 10/31/20

Nathaniel P. Moroney *

Texas

1st Term Expires 10/31/22

REGION 5 (Minnesota, North Dakota,

& South Dakota)

Kathleen A. Skiba

Minnesota

2nd Term Expires 10/31/20

Deb A. Vander Kooi

Minnesota

2nd Term Expires 10/31/21

REGION 6 (Wisconsin)

Stacy Eberle

Wisconsin

1st Term Expires 10/31/20

Evan J. Hillan

Wisconsin

1st Term Expires 10/31/21

Becky L. Levzow

Wisconsin

1st Term Expires 10/31/20

Randy G. Roecker

Wisconsin

1st Term Expires 10/31/21

Connie M. Seefeldt *

Wisconsin

2nd Term Expires 10/31/22

REGION 7 (Illinois, Iowa, Missouri, &

Nebraska)

Doug J. Carroll

Iowa

1st Term Expires 10/31/21

Alex D. Peterson

Missouri

1st Term Expires 10/31/20

REGION 8 (Idaho)

John S. Ballard

Idaho

2nd Term Expires 10/31/20

Kim Korn

Idaho

2nd Term Expires 10/31/21

REGION 9 (Indiana, Michigan, Ohio, &

West Virginia)

Cynthia K. Adam

Indiana

1st Term Expires 10/31/21

Gregory A. Gibson

West Virginia

1st Term Expires 10/31/20

James W. Reid *

Michigan

1st Term Expires 10/31/22

REGION 10 (Alabama, District of

Columbia, Florida, Georgia,

Kentucky, Louisiana, Mississippi,

North Carolina, Puerto Rico, South Carolina, Tennessee, & Virginia)

John M. Larson

Florida

1st Term Expires 10/31/20

Joanna B. Shipp *

Virginia

1st Term Expires 10/31/22

REGION 11 (Delaware, Maryland,

New Jersey, & Pennsylvania)

Jennifer L. Heltzel *

Pennsylvania 2nd Term Expires 10/31/22

David T. Pyle

Maryland

1st Term Expires 10/31/21

REGION 12 (Connecticut, Maine,

Massachusetts, New Hampshire, New York, Rhode Island, & Vermont)

Patricia J. Bikowsky

New York

1st Term Expires 10/31/21

Bret J. Bossard *

New York

2nd Term Expires 10/31/22

Melissa C. Dziurgot

Connecticut

1st Term Expires 10/31/20

Importers

Ralph B. Hoffman

New Jersey

1st Term Expires 10/31/20

Recently Appointed or Reappointed.

Regions of the National Dairy Board



Upper Midwest Pool Statistics - September 2019

| Market Class I Differential Rate | Pool Plants | Received at Pool Plants | Diverted to Pool and Nonpool Plants | Total | Location Adjustment to Producers | | Differential ndlers |
|--|----------------|-------------------------|---|---------------|--|-------------|---------------------|
| Cwt. | Number | Pounds | Pounds | Pounds | Value | Pounds | Value |
| \$1.80 | 3 | 42,735,641 | 6,999,522 | 49,735,163 | \$ 0 | 37,425,870 | \$ 673,666 |
| \$1.75 | 30 | 103,809,461 | 1,117,490,122 | 1,221,299,583 | 610,650 | 65,186,253 | 1,140,759 |
| \$1.70 * | 28 | 190,628,863 | 822,197,652 | 1,012,826,515 | 1,045,878 | 118,289,290 | 2,007,073 |
| Total | 61 | 337,173,965 | 1,946,687,296 | 2,283,861,261 | \$1,656,528 | 220,901,413 | \$3,821,498 |

^{*} Includes restricted data from the \$2.00 and \$1.65 zones.

Computation of Producer Price Differential - September 2019

| | | Utilization Percentage | Product Pounds | Component Pounds | Rate | Value |
|--------------|---|---------------------------|--|------------------|------------|--|
| Class I | Differential Value | | | | | \$ 3,821,498.30 |
| | Product | 9.7% | 220,901,413 | | | |
| | Skim Milk | | | 217,084,633 | \$ 8.8700 | 19,255,406.97 |
| | Butterfat | | | 3,816,780 | 2.6555 | 10,135,459.30 |
| Class II | Product | 7.5% | 171,046,213 | | | |
| | Nonfat Solids | | | 14,905,495 | 0.9400 | 14,011,165.30 |
| | Butterfat | | | 9,219,044 | 2.5052 | 23,095,549.06 |
| Class III | Product | 77.7% | 1,773,978,096 | | | |
| | Protein | | | 55,088,601 | 2.8633 | 157,735,191.23 |
| | Other Solids | | | 102,674,371 | 0.1758 | 18,050,154.44 |
| | Butterfat | | | 65,191,385 | 2.4982 | 162,861,117.98 |
| Class IV | Product | 5.1% | 117,935,539 | | | |
| | Nonfat Solids | | | 9,900,852 | 0.8753 | 8,666,215.77 |
| | Butterfat | | | 10,479,968 | 2.4982 | 26,181,056.05 |
| SCC Adjust | tment (Class II, III, and | IV) | | | | 3,358,959.96 |
| Total Prod | ucer Milk * | | 2,283,861,261 | | | \$447,171,774.36 |
| Add: | Overage Inventory Reclassified Other Source Milk §.6 Other Source Milk §.6 | 0(h) | | | | 28,326.03 66,425.74 0.00 0.00 |
| Subtract: | Transportation Credit Assembly Credit Credit for Reconstitute Producer Milk Protein Producer Milk Other S Producer Milk Butterfa Producer Milk SCC Ad | Solids | | | | 13,326.31 174,438.68 0.00 202,566,867.17 23,175,305.09 221,608,269.56 3,691,811.94 |
| Total Milk a | nd Value | | 2,283,861,261 | | | \$ (3,963,492.62) |
| Add: | Location Adjustment - One-Half Unobligated | | regulated Supply Plan Settlement Fund | t Milk | | 1,656,528.49 1,502,011.78 |
| Total Value | | | | | (0.035245) | \$ (804,952.35) |
| Subtract: | Producer Settlement I | Fund Reserve | | | 0.044755 | 1,022,136.66 |
| Produce | r Price Differentia | I ** | | | \$(0.08) | \$ (1,827,089.01) |

- An estimated 1 billion pounds of milk was not pooled.
- ** Producer Price Differential is dollars per cwt. at the Base Zone of Cook County, Illinois.



Utilization and Classification of Milk

| | Septemb | er 2019 | August 2019 | September 2018 |
|--|----------------------------|-----------------------|----------------------------|----------------------------|
| | Product Pounds | Butterfat Pounds | Product Pounds | Product Pounds |
| Class I Utilization: | | | | |
| Packaged Disposition | | | | |
| Milk | 41,281,437 | 1,358,911 | 44,101,762 | 39,676,881 |
| Flavored Milk | 2,629,179 | 88,052 | 2,665,367 | 2,540,260 |
| Reduced Fat Milk | 77,450,059 | 1,502,523 | 83,709,723 | 79,230,100 |
| Lowfat Milk | 41,186,373 | 398,423 | 41,717,859 | 44,314,054 |
| Fat Free Milk | 28,073,833 | 28,036 | 29,419,499 | 31,974,122 |
| Flavored Reduced and Fat Free Milk | 27,118,506 | 216,342 | 21,317,824 | 27,596,830 |
| Buttermilk | 2,090,788 | 21,577 | 2,291,964 | 1,905,182 |
| Total Packaged Disposition | 219,830,175 | 3,613,864 | 225,223,998 | 227,237,429 |
| Total Ending Inventory | 18,851,726 | 301,445 | 16,838,044 | 22,370,488 |
| Bulk to Nonpool Plants Shrinkage | 1,900,547 1,140,644 | 46814 187,166 | 1,411,309 1,330,150 | 1,717,929 2,284,001 |
| _ | | | | |
| Total Class I Utilization Other Order Plants | 241,723,092 (3,823,044) | 4,149,289 (68,752) | 244,803,501 (4,144,858) | 253,609,847 (5,472,430) |
| Beginning Inventory | (16,838,044) | (261,290) | (17,649,957) | (23,353,527) |
| Reused Products | (10,030,044) | (201,230) | (17,043,337) | (23,333,321) |
| Other Source Milk | (29,321) | (631) | | (143,762) |
| Overage | 0 | 0 | 0 | 0 |
| Interhandler Adjustment | (131,270) | (1,836) | (28,493) | (312,428) |
| Class I Producer Milk | 220,901,413 | 3,816,780 | 222,980,193 | 224,327,700 |
| Class II Hilliastian | | | | |
| Class II Utilization: Total Class II Utilization | 175,620,825 | 9,301,574 | 160,700,556 | 152,721,910 |
| Other Order Plants | 0 | 9,501,574 | 0 | 132,721,910 |
| Beginning Inventory | (199,937) | (39,102) | | |
| Reused Products | (4,374,675) | (43,428) | (4,691,287) | (3,803,674) |
| Other Source Milk | | | | 0 |
| Overage | 0 | 0 | 0 | |
| Class II Producer Milk | 171,046,213 | 9,219,044 | 156,009,269 | 148,918,236 |
| Class III Utilization: | | | | |
| Total Class III Utilization | 1,779,272,196 | 65,273,016 | 2,664,980,426 | 1,677,356,864 |
| Other Order Plants | | | 0 | |
| Beginning Inventory | (3,574,448) | (41,209) | (1,709,251) | (706,432) |
| Reused Products | | | | |
| Other Source Milk | (1,623,811) | (36,820) | (1,946,564) | (10,225,298) |
| Overage | (95,841) | (3,602) | (72,846) | (37,491) |
| Class III Producer Milk | 1,773,978,096 | 65,191,385 | 2,661,251,765 | 1,666,387,643 |
| Class IV Utilization: | | | | |
| Total Class IV Utilization | 187,441,980 | 13,118,798 | 206,112,040 | 208,792,525 |
| Other Order Plants | (3,724,457) | (138,875) | (5,673,482) | (3,093,790) |
| Beginning Inventory | (12,706,778) | (798,369) | (10,770,364) | (10,706,303) |
| Reused Products | | | | 0 |
| Other Source Milk | (52,993,002) | (1,700,053) | (57,115,953) | (77,879,349) |
| Overage | (82,204) | (1,533) | (35,112) | (19,593) |
| Class IV Producer Milk | 117,935,539 | 10,479,968 | 132,517,129 | 117,093,490 |
| Total Producer Milk All Classes | 2,283,861,261 | 88,707,177 | 3,172,758,356 | 2,156,727,069 |
| Restricted Information | | | | |

Commodity Prices

| | | Weig | hted Month | ly Average | Prices | | | Weight | ed Two-We | ek Avera | ge Prices | |
|------------|----------------|---------|------------|------------|----------|----------|--------|------------|----------------------|-----------|-----------|----------|
| | Cheddar Cheese | | | | Nonfat | | | neddar Che | ese | Nonfat | | |
| Month/Year | Blocks | Barrels | Average | Butter | Dry Milk | Dry Whey | Blocks | Barrels | Average | Butter | Dry Milk | Dry Whey |
| | | | Dollars p | er Pound | | | | | Dollars _l | per Pound | | |
| Sep 2018 | 1.6770 | 1.6016 | 1.6533 | 2.2724 | 0.8548 | 0.4028 | 1.6816 | 1.6398 | 1.6753 | 2.2684 | 0.8536 | 0.4075 |
| Oct | 1.6795 | 1.4366 | 1.5686 | 2.2814 | 0.8739 | 0.4470 | 1.6719 | 1.4553 | 1.5723 | 2.2836 | 0.8707 | 0.4379 |
| Nov | 1.5246 | 1.3433 | 1.4463 | 2.2677 | 0.8860 | 0.4626 | 1.5397 | 1.3353 | 1.4507 | 2.2595 | 0.8886 | 0.4648 |
| Dec | 1.4032 | 1.3160 | 1.3742 | 2.2425 | 0.9020 | 0.4685 | 1.4086 | 1.3182 | 1.3786 | 2.2538 | 0.8996 | 0.4659 |
| Jan 2019 | 1.4280 | 1.3147 | 1.3868 | 2.2343 | 0.9513 | 0.4805 | 1.4245 | 1.3273 | 1.3930 | 2.2328 | 0.9315 | 0.4793 |
| Feb | 1.4632 | 1.2957 | 1.3940 | 2.2644 | 0.9800 | 0.4545 | 1.4501 | 1.2810 | 1.3769 | 2.2912 | 0.9811 | 0.4616 |
| Mar | 1.5989 | 1.4524 | 1.5383 | 2.2740 | 0.9589 | 0.4127 | 1.6159 | 1.4417 | 1.5430 | 2.2854 | 0.9587 | 0.4118 |
| Apr | 1.6659 | 1.5956 | 1.6468 | 2.2669 | 0.9641 | 0.3923 | 1.6483 | 1.5749 | 1.6274 | 2.2652 | 0.9556 | 0.3909 |
| May | 1.7010 | 1.6636 | 1.6974 | 2.2952 | 1.0149 | 0.3784 | 1.7011 | 1.6703 | 1.7007 | 2.2883 | 1.0167 | 0.3839 |
| Jun | 1.7461 | 1.6075 | 1.6910 | 2.3663 | 1.0431 | 0.3643 | 1.7184 | 1.6022 | 1.6745 | 2.3622 | 1.0407 | 0.3669 |
| Jul | 1.8486 | 1.7631 | 1.8238 | 2.3893 | 1.0393 | 0.3631 | 1.8341 | 1.7427 | 1.8061 | 2.3870 | 1.0507 | 0.3622 |
| Aug | 1.8636 | 1.7566 | 1.8276 | 2.3659 | 1.0335 | 0.3671 | 1.8473 | 1.7523 | 1.8153 | 2.3643 | 1.0391 | 0.3673 |
| Sep | 1.9843 | 1.7913 | 1.9053 | 2.2344 | 1.0519 | 0.3698 | 1.9279 | 1.7431 | 1.8531 | 2.2665 | 1.0477 | 0.3684 |
| Oct | | | | | | | 2.0372 | 1.7970 | 1.9402 | 2.1496 | 1.1014 | 0.3406 |

| | Officago N | lercantile | Exchange | | USDA Dairy Market News | | | | | |
|----------|--|---|---|---|---|---|---|---|---|--|
| Butter | Butter Cheddar Cheese | | NFDM | Whey | NFDM Low/Medi | NFDM Low/Medium Heat | | Whey Powder | | |
| Grade AA | Blocks | Barrels | Grade A | Extra Grade | Central & East | West | Northeast | Central | West | |
| | | | | Do | ollars per Pound | | | | | |
| 2.2545 | 1.6438 | 1.4503 | 0.8845 | 0.5225 | 0.8943 | 0.8822 | 0.4312 | 0.4334 | 0.4528 | |
| 2.2600 | 1.5874 | 1.3152 | 0.8691 | 0.5329 | 0.8870 | 0.8818 | 0.4809 | 0.4584 | 0.4864 | |
| 2.2480 | 1.3951 | 1.3100 | 0.8856 | 0.4331 | 0.8845 | 0.8844 | 0.4817 | 0.4343 | 0.4542 | |
| 2.2071 | 1.3764 | 1.2829 | 0.9241 | 0.4595 | 0.9125 | 0.9196 | 0.4804 | 0.4413 | 0.4478 | |
| 2.2481 | 1.4087 | 1.2379 | 1.0075 | 0.4640 | 0.9669 | 0.9848 | 0.4924 | 0.4488 | 0.4645 | |
| 2.2659 | 1.5589 | 1.3867 | 0.9916 | 0.3559 | 0.9922 | 0.9841 | 0.4501 | 0.4271 | 0.4136 | |
| 2.2773 | 1.5908 | 1.4910 | 0.9671 | 0.3304 | 0.9766 | 0.9680 | 0.4042 | 0.4027 | 0.3830 | |
| 2.2635 | 1.6619 | 1.5925 | 0.9986 | 0.3420 | 0.9935 | 0.9868 | 0.3898 | 0.3987 | 0.3709 | |
| 2.3366 | 1.6799 | 1.6278 | 1.0513 | 0.3499 | 1.0414 | 1.0411 | 0.3770 | 0.3574 | 0.3714 | |
| 2.3884 | 1.7906 | 1.6258 | 1.0498 | 0.3529 | 1.0531 | 1.0475 | 0.3663 | 0.3488 | 0.3619 | |
| 2.3897 | 1.8180 | 1.7343 | 1.0297 | 0.3338 | 1.0415 | 1.0259 | 0.3593 | 0.3446 | 0.3414 | |
| 2.2942 | 1.8791 | 1.7081 | 1.0297 | 0.3701 | 1.0425 | 1.0239 | 0.3573 | 0.3356 | 0.3601 | |
| 2.1690 | 2.0395 | 1.7463 | 1.0703 | 0.3800 | 1.0573 | 1.0558 | 0.3600 | 0.3373 | 0.3746 | |
| | 2.2545 2.2600 2.2480 2.2071 2.2481 2.2659 2.2773 2.2635 2.3366 2.3884 2.3897 2.2942 | Grade AA Blocks 2.2545 1.6438 2.2600 1.5874 2.2480 1.3951 2.2071 1.3764 2.2481 1.4087 2.2659 1.5589 2.2773 1.5908 2.2635 1.6619 2.3366 1.6799 2.3884 1.7906 2.3897 1.8180 2.2942 1.8791 | Grade AA Blocks Barrels 2.2545 1.6438 1.4503 2.2600 1.5874 1.3152 2.2480 1.3951 1.3100 2.2071 1.3764 1.2829 2.2481 1.4087 1.2379 2.2659 1.5589 1.3867 2.2773 1.5908 1.4910 2.2635 1.6619 1.5925 2.3366 1.6799 1.6278 2.3884 1.7906 1.6258 2.3897 1.8180 1.7343 2.2942 1.8791 1.7081 | Grade AA Blocks Barrels Grade A 2.2545 1.6438 1.4503 0.8845 2.2600 1.5874 1.3152 0.8691 2.2480 1.3951 1.3100 0.8856 2.2071 1.3764 1.2829 0.9241 2.2481 1.4087 1.2379 1.0075 2.2659 1.5589 1.3867 0.9916 2.2773 1.5908 1.4910 0.9671 2.2635 1.6619 1.5925 0.9986 2.3366 1.6799 1.6278 1.0513 2.3884 1.7906 1.6258 1.0498 2.3897 1.8180 1.7343 1.0297 2.2942 1.8791 1.7081 1.0297 | Grade AA Blocks Barrels Grade A Extra Grade 2.2545 | Grade AA Blocks Barrels Grade A Extra Grade Central & East Dollars per Pound 2.2545 1.6438 1.4503 0.8845 0.5225 0.8943 2.2600 1.5874 1.3152 0.8691 0.5329 0.8870 2.2480 1.3951 1.3100 0.8856 0.4331 0.8845 2.2071 1.3764 1.2829 0.9241 0.4595 0.9125 2.2481 1.4087 1.2379 1.0075 0.4640 0.9669 2.2659 1.5589 1.3867 0.9916 0.3559 0.9922 2.2773 1.5908 1.4910 0.9671 0.3304 0.9766 2.2635 1.6619 1.5925 0.9986 0.3420 0.9935 2.3366 1.6799 1.6278 1.0513 0.3499 1.0414 2.3884 1.7906 1.6258 1.0498 0.3529 1.0531 2.3897 1.8180 1.7343 1.0297 0.3338 1.0415 < | Grade AA Blocks Barrels Grade A Extra Grade Central & East West Dollars per Pound 2.2545 1.6438 1.4503 0.8845 0.5225 0.8943 0.8822 2.2600 1.5874 1.3152 0.8691 0.5329 0.8870 0.8818 2.2480 1.3951 1.3100 0.8856 0.4331 0.8845 0.8844 2.2071 1.3764 1.2829 0.9241 0.4595 0.9125 0.9196 2.2481 1.4087 1.2379 1.0075 0.4640 0.9669 0.9848 2.2659 1.5589 1.3867 0.9916 0.3559 0.9922 0.9841 2.2773 1.5908 1.4910 0.9671 0.3304 0.9766 0.9680 2.2635 1.6619 1.5925 0.9986 0.3420 0.9935 0.9868 2.3366 1.6799 1.6278 1.0513 0.3499 1.0414 1.0411 2.3884 1.7906 1.6258 | Grade AA Blocks Barrels Grade A Extra Grade Central & East West Northeast Dollars per Pound 2.2545 1.6438 1.4503 0.8845 0.5225 0.8943 0.8822 0.4312 2.2600 1.5874 1.3152 0.8691 0.5329 0.8870 0.8818 0.4809 2.2480 1.3951 1.3100 0.8856 0.4331 0.8845 0.8844 0.4817 2.2071 1.3764 1.2829 0.9241 0.4595 0.9125 0.9196 0.4804 2.2481 1.4087 1.2379 1.0075 0.4640 0.9669 0.9848 0.4924 2.2659 1.5589 1.3867 0.9916 0.3559 0.9922 0.9841 0.4501 2.2773 1.5908 1.4910 0.9671 0.3304 0.9766 0.9680 0.4042 2.2635 1.6619 1.5925 0.9986 0.3420 0.9935 0.9868 0.3898 2.3864 1.7906 | Grade AA Blocks Barrels Grade A Extra Grade Central & East West Northeast Central Dollars per Pound 2.2545 1.6438 1.4503 0.8845 0.5225 0.8943 0.8822 0.4312 0.4334 2.2600 1.5874 1.3152 0.8691 0.5329 0.8870 0.8818 0.4809 0.4584 2.2480 1.3951 1.3100 0.8856 0.4331 0.8845 0.8844 0.4817 0.4343 2.2071 1.3764 1.2829 0.9241 0.4595 0.9125 0.9196 0.4804 0.4413 2.2481 1.4087 1.2379 1.0075 0.4640 0.9669 0.9848 0.4924 0.4488 2.2659 1.5589 1.3867 0.9916 0.3559 0.9922 0.9841 0.4501 0.4271 2.2773 1.5908 1.4910 0.9671 0.3304 0.9766 0.9680 0.4042 0.4027 2.2635 1.6619 1.5925 | |

Market Statistics

| Month/Year | Distributing Plants | Supply Plants | Coop .9(c) Handlers | Producers | Total Producer Milk | Est. Average Daily Delivery Per Producer | Class I Utilization | Butterfat Test | Protein Test | Other Solids Test | Weighted Average SCC |
|------------|------------------------|------------------|------------------------|-----------|---------------------------|--|------------------------|-------------------|-----------------|-------------------------|----------------------------|
| | | | | | Mil. Ibs. | Pounds | Percent | Percent | Percent | Percent | (000) |
| Aug 2018 | 15 | 47 | 11 | 9,028 | 2,949 | 10,539 | 8.6 | 3.78 | 3.04 | 5.78 | 194 |
| Sep | 15 | 47 | 12 | 7,888 | 2,157 | 9,108 | 10.4 | 3.84 | 3.09 | 5.77 | 195 |
| Oct | 15 | 47 | 12 | 8,350 | 2,665 | 10,290 | 9.3 | 4.01 | 3.20 | 5.78 | 167 |
| Nov | 14 | 47 | 13 | 8,756 | 2,699 | 10,272 | 9.2 | 4.08 | 3.24 | 5.76 | 156 |
| Dec | 13 | 47 | 10 | 8,697 | 2,947 | 10,926 | 7.9 | 4.05 | 3.20 | 5.76 | 157 |
| Jan 2019 | 14 | 47 | 9 | 8,798 | 3,059 | 11,214 | 7.9 | 4.02 | 3.19 | 5.76 | 176 |
| Feb | 14 | 47 | 9 | 8,687 | 2,772 | 11,395 | 7.8 | 4.04 | 3.21 | 5.74 | 172 |
| Mar | 13 | 47 | 9 | 9,126 | 3,243 | 11,461 | 7.0 | 4.03 | 3.20 | 5.74 | 173 |
| Apr | 13 | 47 | 9 | 8,737 | 3,011 | 11,475 | 7.7 | 3.93 | 3.14 | 5.77 | 167 |
| May | 13 | 47 | 9 | 8,680 | 3,247 | 12,058 | 7.3 | 3.89 | 3.10 | 5.80 | 170 |
| Jun | 13 | 47 | 9 | 8,834 | 3,248 | 12,242 | 6.1 | 3.83 | 3.06 | 5.80 | 174 |
| Jul | 13 | 47 | 9 | 8,123 | 2,897 | 11,490 | 7.5 | 3.76 | 2.99 | 5.79 | 195 |
| Aug | 14 | 47 | 9 | 8,369 | 3,173 | 12,217 | 7.0 | 3.81 | 3.04 | 5.77 | 196 |
| Sep | 14 | 47 | 8 | | 2,284 | | 9.7 | 3.88 | 3.10 | 5.77 | 180 |
| | | | | | | | | | | | |

Class Prices

| | Clas | s I Price M | over | Class I Pric | ce at Cook | County, IL | | Class I | l Price | |
|------------|-----------|--------------|-------|--------------|--------------|------------|-----------|------------------|--------------|-------|
| Month/Year | Butterfat | Skim Milk | 3.50% | Butterfat | Skim Milk | 3.50% | Butterfat | Nonfat Solids | Skim Milk | 3.50% |
| | lb. | cwt. | cwt. | lb. | cwt. | cwt. | lb. | lb. | cwt. | cwt. |
| Sep 2018 | 2.6118 | 5.92 | 14.85 | 2.6298 | 7.72 | 16.65 | 2.5512 | 0.7144 | 6.43 | 15.13 |
| Oct | 2.5393 | 7.71 | 16.33 | 2.5573 | 9.51 | 18.13 | 2.5621 | 0.7567 | 6.81 | 15.54 |
| Nov | 2.5578 | 6.81 | 15.52 | 2.5758 | 8.61 | 17.32 | 2.5455 | 0.7733 | 6.96 | 15.63 |
| Dec | 2.5286 | 6.42 | 15.05 | 2.5466 | 8.22 | 16.85 | 2.5150 | 0.7911 | 7.12 | 15.67 |
| Jan 2019 | 2.5217 | 6.52 | 15.12 | 2.5397 | 8.32 | 16.92 | 2.5051 | 0.8022 | 7.22 | 15.74 |
| Feb | 2.4962 | 6.80 | 15.30 | 2.5142 | 8.60 | 17.10 | 2.5415 | 0.8333 | 7.50 | 16.13 |
| Mar | 2.5670 | 7.25 | 15.98 | 2.5850 | 9.05 | 17.78 | 2.5531 | 0.8833 | 7.95 | 16.61 |
| Apr | 2.5599 | 7.05 | 15.76 | 2.5779 | 8.85 | 17.56 | 2.5445 | 0.8611 | 7.75 | 16.38 |
| May | 2.5355 | 7.82 | 16.42 | 2.5535 | 9.62 | 18.22 | 2.5788 | 0.8578 | 7.72 | 16.48 |
| Jun | 2.5634 | 8.39 | 17.07 | 2.5814 | 10.19 | 18.87 | 2.6649 | 0.9178 | 8.26 | 17.30 |
| Jul | 2.6529 | 8.18 | 17.18 | 2.6709 | 9.98 | 18.98 | 2.6928 | 0.9422 | 8.48 | 17.61 |
| Aug | 2.6830 | 8.81 | 17.89 | 2.7010 | 10.61 | 19.69 | 2.6644 | 0.9522 | 8.57 | 17.60 |
| Sep | 2.6555 | 8.87 | 17.85 | 2.6735 | 10.67 | 19.65 | 2.5052 | 0.9400 | 8.46 | 16.93 |
| Oct | 2.5370 | 9.29 | 17.84 | 2.5550 | 11.09 | 19.64 | | 0.9489 | 8.54 | |
| Nov | 2.3955 | 10.11 | 18.14 | 2.4135 | 11.91 | 19.94 | | 1.0022 | 9.02 | |

| | | Cla | ass III Price | | | | Class I\ | / Price | |
|------------|-----------|---------|-----------------|--------------|-------|-----------|------------------|--------------|-------|
| Month/Year | Butterfat | Protein | Other Solids | Skim Milk | 3.50% | Butterfat | Nonfat Solids | Skim Milk | 3.50% |
| | lb. | lb. | lb. | cwt. | cwt. | lb. | lb. | cwt. | cwt. |
| Sep 2018 | 2.5442 | 2.0029 | 0.2098 | 7.45 | 16.09 | 2.5442 | 0.6801 | 6.12 | 14.81 |
| Oct | 2.5551 | 1.7185 | 0.2553 | 6.83 | 15.53 | 2.5551 | 0.6990 | 6.29 | 15.01 |
| Nov | 2.5385 | 1.3419 | 0.2714 | 5.76 | 14.44 | 2.5385 | 0.7110 | 6.40 | 15.06 |
| Dec | 2.5080 | 1.1417 | 0.2775 | 5.18 | 13.78 | 2.5080 | 0.7269 | 6.54 | 15.09 |
| Jan 2019 | 2.4981 | 1.1927 | 0.2898 | 5.41 | 13.96 | 2.4981 | 0.7757 | 6.98 | 15.48 |
| Feb | 2.5345 | 1.1776 | 0.2631 | 5.20 | 13.89 | 2.5345 | 0.8041 | 7.24 | 15.86 |
| Mar | 2.5461 | 1.6303 | 0.2200 | 6.35 | 15.04 | 2.5461 | 0.7832 | 7.05 | 15.71 |
| Apr | 2.5375 | 1.9890 | 0.1990 | 7.34 | 15.96 | 2.5375 | 0.7883 | 7.09 | 15.72 |
| May | 2.5718 | 2.1159 | 0.1847 | 7.65 | 16.38 | 2.5718 | 0.8386 | 7.55 | 16.29 |
| Jun | 2.6579 | 2.0046 | 0.1702 | 7.22 | 16.27 | 2.6579 | 0.8665 | 7.80 | 16.83 |
| Jul | 2.6858 | 2.4032 | 0.1689 | 8.45 | 17.55 | 2.6858 | 0.8628 | 7.77 | 16.90 |
| Aug | 2.6574 | 2.4453 | 0.1730 | 8.60 | 17.60 | 2.6574 | 0.8570 | 7.71 | 16.74 |
| Sep | 2.4982 | 2.8633 | 0.1758 | 9.91 | 18.31 | 2.4982 | 0.8753 | 7.88 | 16.35 |

Producer Prices

| Month/Year | Producer Price Differential | Statistical Uniform Price (at 3.50%) | Butterfat Price | Protein Price | Other Solids Price | SCC Adjustment Rate | Producer Mailbox Price (at test) |
|------------|-----------------------------------|--|-----------------|---------------|-----------------------|---------------------------|--|
| | \$ per cwt. | \$ per cwt. | \$ per lb. | \$ per lb. | \$ per lb. | \$ per cwt. | \$ per cwt. |
| Jul 2018 | 0.27 | 14.37 | 2.5287 | 1.4827 | 0.1422 | 0.00074 | 15.34 |
| Aug | 0.13 | 15.08 | 2.6009 | 1.6245 | 0.1741 | 0.00078 | 16.28 |
| Sep | (0.07) | 16.02 | 2.5442 | 2.0029 | 0.2098 | 0.00083 | 17.40 |
| Oct | 0.22 | 15.75 | 2.5551 | 1.7185 | 0.2553 | 0.00078 | 17.75 |
| Nov | 0.30 | 14.74 | 2.5385 | 1.3419 | 0.2714 | 0.00072 | 17.02 |
| Dec | 0.33 | 14.11 | 2.5080 | 1.1417 | 0.2775 | 0.00069 | 16.31 |
| Jan 2019 | 0.31 | 14.27 | 2.4981 | 1.1927 | 0.2898 | 0.00069 | 16.38 |
| Feb | 0.33 | 14.22 | 2.5345 | 1.1776 | 0.2631 | 0.00070 | 16.37 |
| Mar | 0.24 | 15.28 | 2.5461 | 1.6303 | 0.2200 | 0.00077 | 17.32 |
| Apr | 0.15 | 16.11 | 2.5375 | 1.9890 | 0.1990 | 0.00082 | 17.80 |
| May | 0.17 | 16.55 | 2.5718 | 2.1159 | 0.1847 | 0.00085 | 18.06 |
| Jun | 0.25 | 16.52 | 2.6579 | 2.0046 | 0.1702 | 0.00085 | 17.86 |
| Jul | 0.16 | 17.71 | 2.6858 | 2.4032 | 0.1689 | 0.00091 | 18.67 |
| Aug | 0.15 | 17.75 | 2.6574 | 2.4453 | 0.1730 | 0.00091 | |
| Sep | (80.0) | 18.23 | 2.4982 | 2.8633 | 0.1758 | 0.00095 | |

Summary of Federal Order Data - September 2019

Uniform or Statistical Uniform Price at 3.5% Butterfat

| Federal Order Number / Name | | Producer Deliveries | Class I Producer Receipts | Class I Utilization | Class I Price | Producer Price Differential | FOB Market | FOB Cook Cty. Illinois | Change From Previous Year | |
|--------------------------------|-------------------|------------------------|---------------------------------|------------------------|------------------|-----------------------------------|------------------|------------------------------|---------------------------------|--|
| | | Thousand Pounds | | Percent | Dollars per Cwt | | Dollars per Cwt. | | | |
| 1 | Northeast | 2,163,652 | 688,219 | 31.8 | \$ 21.10 | \$0.47 | \$ 18.78 | \$ 17.33 | \$2.07 | |
| 5 | Appalachian | 442,572 | 321,162 | 72.6 | 21.25 | n/a | 20.04 | 18.44 | 2.69 | |
| 6 | Florida | 204,310 | 163,443 | 80.0 | 23.25 | n/a | 21.85 | 18.25 | 2.62 | |
| 7 | Southeast | 381,494 | 278,544 | 73.0 | 21.65 | n/a | 20.52 | 18.52 | 2.58 | |
| 30 | Upper Midwest | 2,283,861 | 220,901 | 9.7 | 19.65 | (80.0) | 18.23 | 18.23 | 2.21 | |
| 32 | Central | 1,038,205 | 372,937 | 35.9 | 19.85 | (0.60) | 17.71 | 17.51 | 2.07 | |
| 33 | Mideast | 1,425,090 | 523,989 | 36.8 | 19.85 | (0.31) | 18.00 | 17.80 | 2.17 | |
| 51 | California | 1,768,245 | 455,699 | 25.8 | 19.95 | (0.94) | 17.37 | 17.07 | n/a | |
| 124 | Pacific Northwest | 622,963 | 142,198 | 22.8 | 19.75 | (88.0) | 17.43 | 17.33 | 1.99 | |
| 126 | Southwest | 783,460 | 347,069 | 44.3 | 20.85 | (0.10) | 18.21 | 17.01 | 1.90 | |
| 131 | Arizona | 335,288 | 101,895 | 30.4 | 20.20 | n/a | 18.08 | 17.53 | 2.23 | |
| All Market Average or Total * | | 11,449,140 | 3,616,057 | 31.6 | | | | | | |

n/a = Not applicable.

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^{*} May not add due to rounding.